

Section 1: 10-Q (10-Q)

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark one)

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2019
or

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission File Number 001-37778

HarborOne Bancorp, Inc.
(Exact name of registrant as specified in its charter)

Massachusetts
(State or other jurisdiction of
incorporation or organization)

81-1607465
(I.R.S. Employer
Identification No.)

770 Oak Street, Brockton, Massachusetts
(Address of principal executive offices)

02301
(Zip Code)

(508) 895-1000
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act

Title of each Class	Trading Symbol	Name of each exchange on which registered
Common Stock, \$0.01 par value	HONE	The NASDAQ Stock Market, LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer
Non-accelerated filer

Accelerated filer
Smaller reporting company
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of August 1, 2019 there were 32,573,244 shares of the Registrant's common stock, par value \$0.01 per share, outstanding

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HarborOne Bancorp, Inc.
Consolidated Balance Sheets (unaudited)

(in thousands, except share data)	June 30, 2019	December 31, 2018
Assets		
Cash and due from banks	\$ 27,205	\$ 27,686
Short-term investments	51,502	77,835
Total cash and cash equivalents	78,707	105,521
Securities available for sale, at fair value	202,457	209,293
Securities held to maturity, at amortized cost	34,752	44,688
Federal Home Loan Bank stock, at cost	14,876	24,969
Loans held for sale, at fair value	84,651	42,107
Loans	3,065,941	2,985,507
Less: Allowance for loan losses	(22,261)	(20,655)
Net loans	3,043,680	2,964,852
Accrued interest receivable	10,325	9,996
Other real estate owned and repossessed assets	504	749
Mortgage servicing rights, at fair value	18,156	22,217
Property and equipment, net	57,543	57,045
Retirement plan annuities	13,127	12,931
Bank-owned life insurance	45,136	44,635
Deferred income taxes, net	5,646	6,727
Goodwill and other intangible assets	76,735	78,467
Other assets	51,129	28,924
Total assets	\$3,737,424	\$ 3,653,121
Liabilities and Stockholders' Equity		
Deposits:		
Noninterest-bearing deposits	\$ 447,449	\$ 412,906
Interest-bearing deposits	2,390,220	2,194,647
Brokered deposits	131,936	77,508
Total deposits	2,969,605	2,685,061
Short-term borrowed funds	98,000	290,000
Long-term borrowed funds	211,149	229,936
Subordinated debt	33,843	33,799
Mortgagors' escrow accounts	5,214	4,551
Accrued interest payable	1,409	1,611
Other liabilities and accrued expenses	47,086	50,589
Total liabilities	3,366,306	3,295,547
Commitments and contingencies (Notes 10 and 11)		
Common stock, \$0.01 par value; 90,000,000 shares authorized; 32,654,920 and 32,645,161 shares issued; 32,573,244 and 32,563,485 shares outstanding at June 30, 2019 and December 31, 2018, respectively	327	327
Additional paid-in capital	154,730	152,156
Retained earnings	225,936	219,088
Treasury stock, at cost, 81,676 shares at June 30, 2019 and December 31, 2018, respectively	(1,548)	(1,548)
Accumulated other comprehensive income (loss)	1,466	(2,358)
Unearned compensation - ESOP	(9,793)	(10,091)
Total stockholders' equity	371,118	357,574
Total liabilities and stockholders' equity	\$3,737,424	\$ 3,653,121

The accompanying notes are an integral part of these unaudited interim Consolidated Financial Statements.



HarborOne Bancorp, Inc.

Consolidated Statements of Income (unaudited)

(in thousands, except share data)	Three Months Ended June 30,		Six Months Ended June 30,	
	2019	2018	2019	2018
Interest and dividend income:				
Interest and fees on loans	\$ 35,438	\$ 23,866	\$ 69,803	\$ 46,370
Interest on loans held for sale	542	521	900	932
Interest on taxable securities	1,703	1,351	3,366	2,630
Interest on non-taxable securities	147	216	331	433
Other interest and dividend income	448	297	931	571
Total interest and dividend income	<u>38,278</u>	<u>26,251</u>	<u>75,331</u>	<u>50,936</u>
Interest expense:				
Interest on deposits	9,362	4,450	17,605	7,973
Interest on FHLB borrowings	1,679	906	3,954	1,944
Interest on subordinated debentures	524	—	1,029	—
Total interest expense	<u>11,565</u>	<u>5,356</u>	<u>22,588</u>	<u>9,917</u>
Net interest and dividend income	<u>26,713</u>	<u>20,895</u>	<u>52,743</u>	<u>41,019</u>
Provision for loan losses	<u>1,750</u>	<u>886</u>	<u>2,607</u>	<u>1,694</u>
Net interest and dividend income, after provision for loan losses	<u>24,963</u>	<u>20,009</u>	<u>50,136</u>	<u>39,325</u>
Noninterest income:				
Mortgage banking income:				
Changes in mortgage servicing rights fair value	(2,241)	(306)	(4,392)	716
Other	10,896	8,765	17,549	15,026
Total mortgage banking income	<u>8,655</u>	<u>8,459</u>	<u>13,157</u>	<u>15,742</u>
Deposit account fees	4,056	3,224	7,834	6,191
Income on retirement plan annuities	100	119	196	232
Gain on sale and call of securities, net	1,267	—	1,267	—
Bank-owned life insurance income	253	243	506	482
Other income	1,387	512	2,600	1,259
Total noninterest income	<u>15,718</u>	<u>12,557</u>	<u>25,560</u>	<u>23,906</u>
Noninterest expense:				
Compensation and benefits	20,585	17,345	39,830	33,697
Occupancy and equipment	4,411	2,961	8,859	6,236
Data processing	2,199	1,569	4,245	3,122
Loan expenses	1,334	1,390	2,605	2,652
Marketing	1,177	1,084	2,135	2,083
Deposit expenses	434	327	784	657
Postage and printing	422	354	910	720
Professional fees	1,384	915	2,330	1,883
Foreclosed and repossessed assets	(5)	45	(76)	108
Deposit insurance	589	491	1,255	985
Merger expenses	—	524	—	1,010
Other expenses	2,551	1,513	4,796	2,964
Total noninterest expense	<u>35,081</u>	<u>28,518</u>	<u>67,673</u>	<u>56,117</u>
Income before income taxes	<u>5,600</u>	<u>4,048</u>	<u>8,023</u>	<u>7,114</u>
Income tax provision	<u>819</u>	<u>945</u>	<u>1,175</u>	<u>1,759</u>
Net income	<u>\$ 4,781</u>	<u>\$ 3,103</u>	<u>\$ 6,848</u>	<u>\$ 5,355</u>
Earnings per common share:				
Basic	\$ 0.15	\$ 0.10	\$ 0.22	\$ 0.17
Diluted	\$ 0.15	\$ 0.10	\$ 0.22	\$ 0.17
Weighted average shares outstanding:				
Basic	31,582,546	31,578,961	31,572,211	31,574,411
Diluted	31,582,546	31,578,961	31,572,211	31,574,411

The accompanying notes are an integral part of these unaudited interim Consolidated Financial Statements.



HarborOne Bancorp, Inc.
Consolidated Statements of Comprehensive Income (unaudited)

(in thousands)	Three Months		Six Months Ended	
	Ended June 30,		June 30,	
	2019	2018	2019	2018
Net income	<u>\$ 4,781</u>	<u>\$ 3,103</u>	<u>\$ 6,848</u>	<u>\$ 5,355</u>
Other comprehensive income:				
Securities available for sale:				
Unrealized holding gains (losses)	2,980	(1,328)	6,171	(3,975)
Reclassification adjustment for net realized gains	(1,267)	—	(1,267)	—
Net unrealized gains (losses)	<u>1,713</u>	<u>(1,328)</u>	<u>4,904</u>	<u>(3,975)</u>
Related tax effect	(377)	292	(1,080)	874
Net-of-tax amount	<u>1,336</u>	<u>(1,036)</u>	<u>3,824</u>	<u>(3,101)</u>
Comprehensive income	<u>\$ 6,117</u>	<u>\$ 2,067</u>	<u>\$10,672</u>	<u>\$ 2,254</u>

Realized gains on securities available for sale are included in gain on sale and call of securities, net, in the Consolidated Statements of Income. The related income tax expense for the three and six months ended June 30, 2019 was \$365,000. There were no realized gains on sales of available for sale securities for the three and six months ended June 30, 2018.

The accompanying notes are an integral part of these unaudited interim Consolidated Financial Statements.

HarborOne Bancorp, Inc.
Consolidated Statements of Changes in Stockholders' Equity (unaudited)

(in thousands, except share data)	<u>Common Stock</u>		<u>Additional Paid-in Capital</u>	<u>Retained Earnings</u>	<u>Treasury Stock, at Cost</u>	<u>Accumulated Other Comprehensive Income (Loss)</u>	<u>Unearned Compensation - ESOP</u>	<u>Total Stockholders' Equity</u>
	<u>Outstanding Shares</u>	<u>Amount</u>						
Balance at March 31, 2018	32,622,695	\$ 327	\$ 148,559	\$209,946	\$ (742)	\$ (2,697)	\$ (10,536)	344,857
Comprehensive income (loss)	—	—	—	3,103	—	(1,036)	—	2,067
ESOP shares committed to be released (14,840 shares)	—	—	123	—	—	—	148	271
Share-based compensation expense	—	—	1,381	—	—	—	—	1,381
Balance at June 30, 2018	<u>32,622,695</u>	<u>\$ 327</u>	<u>\$ 150,063</u>	<u>\$213,049</u>	<u>\$ (742)</u>	<u>\$ (3,733)</u>	<u>\$ (10,388)</u>	<u>348,576</u>
Balance at March 31, 2019	32,560,136	\$ 327	\$ 153,326	\$221,155	\$ (1,548)	130	\$ (9,942)	363,448
Comprehensive income	—	—	—	4,781	—	1,336	—	6,117
ESOP shares committed to be released (14,840 shares)	—	—	122	—	—	—	149	271
Restricted stock awards forfeited, net of awards issued	13,108	—	—	—	—	—	—	—
Share-based compensation expense	—	—	1,282	—	—	—	—	1,282
Balance at June 30, 2019	<u>32,573,244</u>	<u>\$ 327</u>	<u>\$ 154,730</u>	<u>\$225,936</u>	<u>\$ (1,548)</u>	<u>1,466</u>	<u>\$ (9,793)</u>	<u>371,118</u>

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HarborOne Bancorp, Inc.
Consolidated Statements of Changes in Stockholders' Equity (unaudited)

(in thousands, except share data)	<u>Common Stock</u>		<u>Additional Paid-in Capital</u>	<u>Retained Earnings</u>	<u>Treasury Stock, at Cost</u>	<u>Accumulated Other Comprehensive Income (Loss)</u>	<u>Unearned Compensation - ESOP</u>	<u>Total Stockholders' Equity</u>
	<u>Outstanding Shares</u>	<u>Amount</u>						
Balance at December 31, 2017	32,647,395	\$ 327	\$ 147,060	\$207,590	\$ (280)	\$ (528)	\$ (10,685)	\$ 343,484
Comprehensive income (loss)	—	—	—	5,355	—	(3,101)	—	2,254
Reclassification of stranded effect of tax rate change	—	—	—	104	—	(104)	—	—
ESOP shares committed to be released (29,680 shares)	—	—	256	—	—	—	297	553
Share-based compensation expense	—	—	2,747	—	—	—	—	2,747
Treasury stock purchased	(24,700)	—	—	—	(462)	—	—	(462)
Balance at June 30, 2018	<u>32,622,695</u>	<u>\$ 327</u>	<u>\$ 150,063</u>	<u>\$213,049</u>	<u>\$ (742)</u>	<u>\$ (3,733)</u>	<u>\$ (10,388)</u>	<u>\$ 348,576</u>
Balance at December 31, 2018	32,563,485	\$ 327	\$ 152,156	\$219,088	\$ (1,548)	\$ (2,358)	\$ (10,091)	\$ 357,574
Comprehensive income	—	—	—	6,848	—	3,824	—	10,672
ESOP shares committed to be released (29,680 shares)	—	—	212	—	—	—	298	510
Restricted stock awards forfeited, net of awards issued	9,759	—	—	—	—	—	—	—
Share-based compensation expense	—	—	2,362	—	—	—	—	2,362
Balance at June 30, 2019	<u>32,573,244</u>	<u>\$ 327</u>	<u>\$ 154,730</u>	<u>\$225,936</u>	<u>\$ (1,548)</u>	<u>\$ 1,466</u>	<u>\$ (9,793)</u>	<u>\$ 371,118</u>

The accompanying notes are an integral part of these unaudited interim Consolidated Financial Statements.



HarborOne Bancorp, Inc.
Consolidated Statements of Cash Flows (unaudited)

(in thousands)	Six Months Ended June 30,	
	2019	2018
Cash flows from operating activities:		
Net income	\$ 6,848	\$ 5,355
Adjustments to reconcile net income to net cash used by operating activities:		
Provision for loan losses	2,607	1,694
Net amortization of securities premiums/discounts	156	280
Net amortization of net deferred loan costs/fees and premiums	1,491	1,753
Depreciation and amortization of premises and equipment	2,204	1,429
Change in mortgage servicing rights fair value	4,392	(716)
Mortgage servicing rights capitalized	(331)	(1,024)
Amortization of consumer servicing rights	15	24
Accretion of fair value adjustment on loans and deposits, net	(864)	(166)
Amortization of other intangible assets	1,279	44
Amortization of subordinated debt issuance costs	44	—
Gain on sale of securities, net	(1,267)	—
Bank-owned life insurance income	(506)	(482)
Income on retirement plan annuities	(196)	(232)
Net (gain) loss on sale and write-down of other real estate owned and repossessed assets	(67)	56
Deferred income tax expense	1	—
ESOP expense	510	553
Share-based compensation expense	2,362	2,747
Net change in:		
Loans held for sale	(42,544)	(11,557)
Other assets and liabilities, net	(25,796)	(3,453)
Net cash used by operating activities	<u>(49,662)</u>	<u>(3,695)</u>
Cash flows from investing activities:		
Activity in securities available for sale:		
Maturities, prepayments and calls	14,514	11,083
Purchases	(29,930)	(30,019)
Sales	28,391	—
Activity in securities held to maturity:		
Maturities, prepayment and calls	9,812	1,446
Purchases	—	(2,996)
Net redemption of FHLB stock	10,093	222
Participation-in loan purchases	(16,561)	(51,652)
Loan originations, net of principal payments	(66,045)	(57,456)
Proceeds from sale of other real estate owned and repossessed assets	1,355	487
Additions to property and equipment	(2,702)	(1,168)
Net cash used by investing activities	<u>(51,073)</u>	<u>(130,053)</u>

(continued)

The accompanying notes are an integral part of these unaudited interim Consolidated Financial Statements.

HarborOne Bancorp, Inc.
Consolidated Statements of Cash Flows (unaudited)

(in thousands)	Six Months Ended June 30,	
	2019	2018
Cash flows from financing activities:		
Net increase in deposits	284,045	188,764
Net change in borrowed funds with maturities less than ninety days	(192,000)	26,000
Proceeds from other borrowed funds and subordinated debt	11,220	31,075
Repayment of other borrowed funds	(30,007)	(60,002)
Net change in mortgagors' escrow accounts	663	78
Treasury stock purchased	—	(462)
Net cash provided by financing activities	<u>73,921</u>	<u>185,453</u>
Net change in cash and cash equivalents	(26,814)	51,705
Cash and cash equivalents at beginning of period	<u>105,521</u>	<u>80,791</u>
Cash and cash equivalents at end of period	<u>\$ 78,707</u>	<u>\$132,496</u>
Supplemental cash flow information:		
Interest paid on deposits	\$ 15,578	\$ 7,999
Interest paid on borrowed funds	5,225	1,992
Income taxes paid, net	859	782
Transfer of loans to other real estate owned and repossessed assets	1,044	854

The accompanying notes are an integral part of these unaudited interim Consolidated Financial Statements.

HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation and Consolidation

The unaudited interim Consolidated Financial Statements of HarborOne Bancorp, Inc. (the “Company”) presented herein have been prepared pursuant to the rules of the Securities and Exchange Commission (“SEC”) for quarterly reports on Form 10-Q and do not include all of the information and note disclosures required by the U.S. generally accepted accounting principles (“GAAP”). In the opinion of management, all adjustments and disclosures considered necessary for the fair presentation of the accompanying Consolidated Financial Statements have been included. Interim results are not necessarily reflective of the results of the entire year. The accompanying unaudited interim Consolidated Financial Statements should be read in conjunction with the audited Consolidated Financial Statements for the year ended December 31, 2018 and 2017 and notes thereto included in the Company’s Annual Report on Form 10-K.

The unaudited interim Consolidated Financial Statements include the accounts of the Company; the Company’s subsidiaries, Legion Parkway Company LLC, a security corporation formed on July 13, 2016, HarborOne Bank (the “Bank”); and the Bank’s wholly-owned subsidiaries. The Bank’s subsidiaries consist of a mortgage company, a passive investment corporation and two security corporations. Merrimack Mortgage Company, LLC was acquired and became a wholly-owned subsidiary of the Bank on July 1, 2015, and effective April 3, 2018 became HarborOne Mortgage, LLC (“HarborOne Mortgage”). The security corporations were established for the purpose of buying, holding and selling securities on their own behalf. The passive investment corporation maintains and manages certain assets of the Bank. All significant intercompany balances and transactions have been eliminated in consolidation.

Business Combinations

Effective October 5, 2018, the Company completed the acquisition of Coastway Bancorp, Inc. (“Coastway”) the holding company of Coastway Community Bank in an all cash transaction valued at approximately \$125.6 million, with \$835.1 million in total assets, \$736.2 million in gross loans and \$478.3 million in deposits.

Stock Conversion

On June 29, 2016, the Bank reorganized into a two-tier mutual holding company structure with the Company as a mid-tier stock holding company. The Company sold 14,454,396 shares of common stock at \$10.00 per share, including 1,187,188 shares purchased by the Company’s Employee Stock Ownership Plan (“ESOP”). In addition, the Company issued 17,281,034 shares to HarborOne Mutual Bancshares (the “MHC”) and 385,450 shares to The HarborOne Foundation, a charitable foundation formed in connection with the stock offering and dedicated to supporting charitable organizations operating in the Bank’s local community. A total of 32,120,880 shares of common stock were outstanding following the completion of the stock offering. The direct costs of the Company’s stock offering of \$3.9 million were deferred and deducted from the proceeds of the offering.

Upon the completion of the stock offering, a special “liquidation account” was established for the benefit of certain depositors of the Bank in an amount equal to the percentage ownership interest in the equity of the Company held by persons other than the MHC as of the date of the latest balance sheet contained in the prospectus. The Company is not permitted to pay dividends on its capital stock if the Company’s shareholders’ equity would be reduced below the amount of the liquidation account. The liquidation account will be reduced annually to the extent that eligible account holders have reduced their qualifying deposits. Subsequent increases in an eligible account holder’s qualifying deposits will not restore such holder’s interest in the liquidation account.

Plan of Conversion and Reorganization

On March 5, 2019, the Board of Trustees of the MHC adopted a Plan of Conversion pursuant to which the MHC will reorganize into a fully-public stock holding company structure and will conduct an offering of shares of common stock.



HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

In the conversion, the Bank will become a wholly-owned subsidiary of a new holding company, which will also be named HarborOne Bancorp, Inc. Shares of Company common stock held by persons other than the MHC will be converted into shares of common stock of the new holding company pursuant to an exchange ratio designed to preserve the approximate percentage ownership interests of such persons, excluding any shares purchased in the stock offering and receipt of cash in lieu of fractional shares. Shares of Company common stock owned by the MHC will be canceled and the amount of the MHC's ownership interest in the Company will be sold in an offering. In the offering, depositors of the Bank and former depositors of Coastway Community Bank, with qualifying deposits as of February 28, 2018, will have first priority to purchase the new shares of common stock. The offering is expected to close in the second half of 2019 and is subject to customary conditions, including the required regulatory approvals. As of June 30, 2019 other assets includes \$2.1 million in capitalized costs for the offering.

Nature of Operations

The Company provides a variety of financial services to individuals and businesses through its 24 full-service branches in Massachusetts and Rhode Island, one limited-service bank branch, and a commercial lending office in each of Boston, Massachusetts and Providence, Rhode Island. HarborOne Mortgage maintains more than 30 offices in Massachusetts, Rhode Island, New Hampshire, Maine, and New Jersey and is also licensed to lend in four additional states.

The Company's primary deposit products are checking, money market, savings and term certificate of deposit accounts while its primary lending products are commercial real estate, commercial, residential mortgages, home equity, and consumer loans. The Company also originates, sells and services residential mortgage loans through HarborOne Mortgage.

Use of Estimates

In preparing unaudited interim Consolidated Financial Statements in conformity with GAAP, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuations of mortgage servicing rights, derivatives, goodwill and deferred tax assets.

Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed and generally do not exceed the time frame provided in the FDIC's Uniform Retail Credit Classification and Account Management Policy. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. The allowance consists of general, allocated and unallocated components, as further described below.

General component

The general component of the allowance for loan losses is based on historical loss experience adjusted for qualitative factors stratified by the Company's loan segments. Management uses a rolling average of historical losses based on a time frame appropriate to capture relevant loss data for each loan segment except commercial real estate and commercial loans. Due to the lack of historical loss experience for our commercial real estate, commercial construction and commercial loan portfolio, we utilize peer loss data. Adjustments to this historical loss factor are considered for the following qualitative factors: levels/trends in delinquencies; trends in volume and terms of loans; effects of changes in risk selection and underwriting standards and other changes in lending policies, procedures and practices; experience/ability/depth of lending management and staff; and national and local economic trends and conditions. There were no changes in the Company's policies or methodology



HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

pertaining to the general component of the allowance for loan losses during 2018 or the six months ended June 30, 2019. The qualitative factors are determined based on the various risk characteristics of each loan segment. Risk characteristics relevant to each portfolio segment are as follows:

Residential real estate – The Company generally does not originate portfolio loans with a loan-to-value ratio greater than 80 percent without obtaining private mortgage insurance and does not generally grant loans that would be classified as subprime upon origination. The Company generally has first or second liens on property securing equity lines of credit. Loans in this segment are generally collateralized by residential real estate and repayment is dependent on the credit quality of the individual borrower. The overall health of the economy, including unemployment rates and housing prices, can have an effect on the credit quality in this segment.

Residential construction – Residential construction loans include loans to build one- to four-family owner-occupied properties, which are subject to the same credit quality factors as residential real estate loans.

Commercial real estate – Loans in this segment are primarily secured by income-producing properties in southeastern New England. The underlying cash flows generated by the properties can be adversely impacted by a downturn in the economy as evidenced by increased vacancy rates, which in turn, could have an effect on the credit quality in this segment. Management obtains rent rolls annually and continually monitors the cash flows of these loans.

Commercial construction – Commercial construction loans may include speculative real estate development loans for which payment is derived from lease or sale of the property. Credit risk is affected by cost overruns, time to lease or sell at an adequate price, and market conditions.

Commercial – Loans in this segment are made to businesses and are generally secured by assets of the business. Repayment is expected from the cash flows of the business. A weakened economy, and resultant decreased consumer or business spending, could have an effect on the credit quality in this segment.

Consumer – Loans in this segment are generally secured by automobiles or unsecured and repayment is dependent on the credit quality of the individual borrower.

Allocated component

The allocated component relates to loans that are classified as impaired. Residential real estate, commercial, commercial real estate and construction loans are evaluated for impairment on a loan-by-loan basis. Impairment is determined by nonaccrual status, whether a loan is subject to a troubled debt restructuring agreement or in the case of certain loans, based on the internal credit rating. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, except for troubled debt restructurings (“TDRs”), the Company does not separately identify individual consumer loans for impairment evaluation.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower’s prior payment record, and the amount of the shortfall in relation to the principal and interest owed.

The Company periodically may agree to modify the contractual terms of loans. When a loan is modified and a concession is made to a borrower experiencing financial difficulty, the modification is considered a TDR. All TDRs are initially classified as impaired. Impairment is measured by either the present value of expected future cash flows discounted at the loan’s effective interest rate or the fair value of the collateral if the loan is collateral



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dependent. An allowance is established when the discounted cash flows or collateral value of the impaired loan is lower than the carrying value of that loan.

Unallocated component

The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating allocated and general reserves in the portfolio. The unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. Additionally the Company's unseasoned commercial portfolio and use of peer group data to establish general reserves for the commercial portfolio adds another element of risk to management's estimates.

Earnings Per Share

Basic earnings per share represents income available to common shareholders divided by the weighted-average number of common shares outstanding during the period. Unallocated ESOP shares are not deemed outstanding for earnings per share calculations. The restricted stock awards are participating securities; therefore, unvested awards are included as common shares outstanding in the computation of basic earnings per share. Diluted earnings per share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. Potential common shares that may be issued by the Company relate to outstanding stock option awards and are determined using the treasury stock method.

Recent Accounting Pronouncements

As an "emerging growth company", as defined in Title 1 of the Jumpstart Our Business Startups ("JOBS") Act, the Company has elected to use the extended transition period to delay the adoption of new or reissued accounting pronouncements applicable to public companies until such pronouncements are made applicable to private companies. As of June 30, 2019, there is no significant difference in the comparability of the financial statements as a result of this extended transition period. The Company's emerging growth company status is scheduled to end December 31, 2021 unless a triggering event occurs sooner.

In October 2018, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2018-16, *Derivatives and Hedging (Topic 815) – Inclusion of the Secured Overnight Financing Rate (SOFR) Overnight Index Swap (OIS) Rate as a Benchmark Interest Rate for Hedging Accounting Purposes*. The purpose of ASU 2018-16 is to permit the use of the OIS rate based on SOFR as a U.S. benchmark interest rate for hedge accounting purposes under Topic 815. The amendments in ASU 2018-16 are effective for public business entities for fiscal years beginning after December 15, 2018 and interim periods within those fiscal years, if ASU 2017-12 has already been adopted. For non-public entities, this ASU is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2020. Early adoption is permitted in any interim period upon issuance of ASU 2018-16 if a public business entity has adopted ASU 2017-12. The amendments in ASU 2018-16 should be applied prospectively for qualifying new or redesignated hedging relationships entered into on or after the date of adoption. The Company does not have any derivatives within the scope of the ASU.

In August 2018, the FASB issued ASU 2018-13, *Disclosure Framework - Changes to the Disclosure Requirements for Fair Value Measurement*. This ASU eliminates, adds and modifies certain disclosure requirements for fair value measurements. Among the changes, entities will no longer be required to disclose the amount of and reasons for transfers between Level 1 and Level 2 of the fair value hierarchy but will be required to disclose the range and weighted average used to develop significant unobservable inputs for Level 3 fair value measurements. ASU 2018-13 is effective for interim and annual reporting periods beginning after December 15, 2019, and early adoption is permitted. For non-public entities, this ASU is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. The adoption of this standard is not expected to have a material effect on the Company's Consolidated Financial Statements.

In August 2017, the FASB issued ASU 2017-12, *Derivatives and Hedging (Topic 815), Targeted Improvements to Accounting for Hedging Activities*. This guidance changes the recognition and presentation requirements of hedge



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accounting, including eliminating the requirement to separately measure and report hedge ineffectiveness and presenting all items that affect earnings in the same income statement line as the hedged item. This guidance also provides new alternatives for applying hedge accounting to additional hedging strategies, measuring the hedged item in fair value hedges of interest rate risk, reducing the complexity of applying hedge accounting by easing the requirements for effectiveness testing, hedge documentation and application of the critical terms match method, and reducing the risk of material error corrections if a company applies the shortcut method inappropriately. This update is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. For non-public entities, this ASU is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2020. The Company does not have any derivatives within the scope of the ASU.

In June 2016, FASB issued ASU 2016-13, *Financial Instruments—Credit Losses (Topic 326)*, which requires entities to measure all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. Entities will now use forward-looking information to better form their credit loss estimates. The ASU also requires enhanced disclosures to help financial statement users better understand significant estimates and judgments used in estimating credit losses, as well as the credit quality and underwriting standards of an entity's portfolio. For public entities that are SEC filers, this ASU is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. For non-public entities, this ASU is effective for fiscal years beginning after December 15, 2021, including interim periods within those fiscal years. Early application will be permitted for all entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. Management has identified an implementation team that is in the process of developing an understanding of this pronouncement, evaluating the impact of this pronouncement and researching additional software resources that could assist with the implementation.

In February 2016, FASB issued ASU 2016-02, *Leases (Topic 842)*. This update requires a lessee to record a right-to-use asset and a liability representing the obligation to make lease payments for long-term leases. For public business entities, this update is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. For non-public business entities, this update is effective for fiscal years beginning after December 15, 2019, and interim periods within those fiscal years beginning after December 15, 2020. While we are currently evaluating the impact of the new standard, we expect an increase to the Consolidated Balance Sheets for right-of-use assets and associated lease liabilities but no material impact to the Consolidated Statement of Income, for arrangements previously accounted for as operating leases.

In January 2016, FASB issued ASU 2016-01, *Financial Instruments – Overall, (Subtopic 825-10)*. The amendments in this update address certain aspects of recognition, measurement, presentation, and disclosure of financial instruments. Targeted improvements to generally accepted accounting principles include the requirement for equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income, the elimination of the requirement for non-public business entities to disclose the fair value of financial instruments measured at amortized cost and the elimination of the requirement for public business entities to disclose the methods and significant assumptions used to estimate the fair value for financial instruments measured at amortized cost. For public business entities, the amendments in this update were effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. For non-public business entities, the amendments in this update are effective for fiscal years beginning after December 15, 2018, and interim periods within fiscal years beginning after December 15, 2019. Management currently does not expect adoption of this ASU to have a material impact on the Company's Consolidated Financial Statements as the Company does not currently hold any equity securities.

In May 2014, FASB issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*. The amendments in this update create Topic 606, *Revenue from Contracts with Customers*, and supersede the revenue recognition requirements in Topic 605, *Revenue Recognition*, including most industry-specific revenue recognition guidance throughout the Industry Topics of the Codification. The core principle of Topic 606 is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve the core principle, a company should apply a five step approach to revenue recognition. For public business entities, this ASU was effective for annual reporting periods, including interim periods, beginning after December 15, 2017. For non-public business entities, this ASU is effective for annual reporting periods



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beginning after December 15, 2018, and interim periods within fiscal years beginning after December 15, 2019. The Bank's primary source of revenue is interest income on financial assets and income from mortgage banking activities, which are explicitly excluded from the scope of the new guidance. The Company adopted the updated guidance using the modified retrospective approach effective January 1, 2019, with no material impact on its Consolidated Financial Statements.

2. SECURITIES

The amortized cost and fair value of securities with gross unrealized gains and losses is as follows:

	<u>Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>
	(in thousands)			
June 30, 2019:				
<u>Securities available for sale</u>				
U.S. Treasury securities	\$ 9,999	\$ —	\$ 1	\$ 9,998
U.S. government and government-sponsored enterprise obligations	27,995	244	6	28,233
U.S. government agency and government-sponsored residential mortgage-backed securities	98,564	1,125	240	99,449
U.S. government-sponsored collateralized mortgage obligations	29,005	286	20	29,271
SBA asset-backed securities	35,013	493	—	35,506
Total securities available for sale	\$ 200,576	\$ 2,148	\$ 267	\$202,457
<u>Securities held to maturity</u>				
U.S. government agency and government-sponsored residential mortgage-backed securities	\$ 13,946	\$ 63	\$ 122	\$ 13,887
U.S. government-sponsored collateralized mortgage obligations	1,595	82	—	1,677
SBA asset-backed securities	5,549	158	—	5,707
Municipal bonds	13,662	402	—	14,064
Total securities held to maturity	\$ 34,752	\$ 705	\$ 122	\$ 35,335
December 31, 2018:				
<u>Securities available for sale</u>				
U.S. government and government-sponsored enterprise obligations	\$ 27,997	\$ 71	\$ 527	\$ 27,541
U.S. government agency and government-sponsored residential mortgage-backed securities	105,340	335	1,658	104,017
U.S. government-sponsored collateralized mortgage obligations	31,293	—	365	30,928
SBA asset-backed securities	47,686	106	985	46,807
Total securities available for sale	\$ 212,316	\$ 512	\$ 3,535	\$209,293
<u>Securities held to maturity</u>				
U.S. government agency and government-sponsored residential mortgage-backed securities	\$ 15,025	\$ 63	\$ 481	\$ 14,607
U.S. government-sponsored collateralized mortgage obligations	1,724	29	—	1,753
SBA asset-backed securities	5,818	42	41	5,819
Municipal bonds	22,121	406	—	22,527
Total securities held to maturity	\$ 44,688	\$ 540	\$ 522	\$ 44,706

Six mortgage-backed securities with a combined fair value of \$13.6 million are pledged as collateral for interest rate swap agreements as of June 30, 2019 (see Note 11). There were no securities pledged as collateral as of December 31, 2018.



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The amortized cost and fair value of debt securities by contractual maturity at June 30, 2019 is as follows:

	<u>Available for Sale</u>		<u>Held to Maturity</u>	
	<u>Amortized Cost</u>	<u>Fair Value</u>	<u>Amortized Cost</u>	<u>Fair Value</u>
	(in thousands)			
Within 1 year	\$ 9,999	\$ 9,998	\$ —	\$ —
After 5 years through 10 years	27,995	28,233	4,072	4,247
Over 10 years	—	—	9,590	9,817
	<u>37,994</u>	<u>38,231</u>	<u>13,662</u>	<u>14,064</u>
U.S. government agency and government-sponsored residential mortgage-backed securities	98,564	99,449	13,946	13,887
U.S. government-sponsored collateralized mortgage obligations	29,005	29,271	1,595	1,677
SBA asset-backed securities	35,013	35,506	5,549	5,707
Total	<u>\$ 200,576</u>	<u>\$202,457</u>	<u>\$ 34,752</u>	<u>\$35,335</u>

U.S. government-sponsored residential mortgage-backed securities, collateralized mortgage obligations and securities whose underlying assets are loans from the U.S. Small Business Administration (“SBA asset-backed securities”) have stated maturities of two to 28 years; however, it is expected that such securities will have shorter actual lives due to prepayments.

The following table shows proceeds and gross realized gains and losses related to the sales and calls of securities for the periods indicated. There were no sales or calls of securities during the three and six months ended June 30, 2018.

	<u>Three Months Ended</u>		<u>Six Months Ended</u>	
	<u>June 30,</u>		<u>June 30,</u>	
	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
	(in thousands)			
Sales				
Proceeds ⁽¹⁾	\$ 28,391	\$ —	\$ 28,391	\$ —
Gross gains	1,267	—	1,267	—
Gross losses	—	—	—	—
Calls				
Proceeds ⁽¹⁾	\$ 5,740	\$ —	\$ 8,370	\$ —
Gross gains	—	—	—	—
Gross losses	—	—	—	—

⁽¹⁾ For the three and six months ended June 30, 2019, proceeds from sales consisted of six available for sale securities, respectively. Proceeds from calls consisted of five and eight held to maturity securities for the three and six months ended June 30, 2019, respectively.

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Information pertaining to securities with gross unrealized losses at June 30, 2019 and December 31, 2018 aggregated by investment category and length of time that individual securities have been in a continuous loss position follows:

	Less Than Twelve Months		Twelve Months and Over	
	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value
	(in thousands)			
June 30, 2019:				
<u>Securities available for sale</u>				
U.S. Treasury securities	\$ 1	\$ 9,998	\$ —	\$ —
U.S. government and government-sponsored enterprise obligations	—	—	6	4,981
U.S. government agency and government-sponsored residential mortgage-backed securities	—	—	240	25,764
U.S. government-sponsored collateralized mortgage obligations	—	—	20	5,123
	\$ 1	\$ 9,998	\$ 266	\$ 35,868
<u>Securities held to maturity</u>				
SBA asset-backed securities	\$ —	\$ —	\$ 122	\$ 12,362
December 31, 2018:				
<u>Securities available for sale</u>				
U.S. government and government-sponsored enterprise obligations	\$ —	\$ —	\$ 527	\$ 17,460
U.S. government agency and government-sponsored residential mortgage-backed securities	55	12,714	1,603	67,060
U.S. government-sponsored collateralized mortgage obligations	—	—	365	30,928
SBA asset-backed securities	—	—	985	36,860
	\$ 55	\$ 12,714	\$ 3,480	\$ 152,308
<u>Securities held to maturity</u>				
U.S. government agency and government-sponsored residential mortgage-backed securities	\$ —	\$ —	\$ 481	\$ 12,938
SBA asset-backed securities	—	—	41	2,834
	\$ —	\$ —	\$ 522	\$ 15,772

Management evaluates securities for other-than-temporary impairment (“OTTI”) at each reporting period, and more frequently when economic or market concerns warrant such evaluation.

At June 30, 2019, 23 securities with an amortized cost of \$58.6 million have unrealized losses with aggregate depreciation of 0.66% from the Company’s amortized cost basis.

The unrealized losses on the Company’s securities were primarily caused by changes in interest rates. All of these investments are guaranteed by government and government-sponsored enterprises. Accordingly, it is expected that the securities would not be settled at a price less than the par value of the investment. Because the decline in fair value is attributable to changes in interest rates and not to credit quality, and because the Company does not intend to sell the investments and it is more likely than not that the Company will not be required to sell the investments before recovery of their amortized cost basis, which may be maturity, the Company does not consider these investments to be OTTI at June 30, 2019.



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3. LOANS HELD FOR SALE

At June 30, 2019 and December 31, 2018, there were no loans held for sale that were greater than ninety days past due.

The following table provides the fair value and contractual principal balance outstanding of loans held for sale accounted for under the fair value option:

	<u>June 30,</u> <u>2019</u>	<u>December 31,</u> <u>2018</u>
	(in thousands)	
Loans held for sale, fair value	\$ 84,651	\$ 42,107
Loans held for sale, contractual principal outstanding	81,723	40,692
Fair value less unpaid principal balance	<u>\$ 2,928</u>	<u>\$ 1,415</u>

4. LOANS

A summary of the balances of loans follows:

	<u>June 30,</u> <u>2019</u>	<u>December 31,</u> <u>2018</u>
	(in thousands)	
Residential real estate:		
One- to four-family	\$ 955,685	\$ 942,659
Second mortgages and equity lines of credit	151,889	158,138
Residential real estate construction	13,761	14,659
Commercial real estate	1,027,884	934,420
Commercial construction	157,130	161,660
Total mortgage loans on real estate	<u>2,306,349</u>	<u>2,211,536</u>
Commercial	<u>301,056</u>	<u>277,271</u>
Consumer loans:		
Auto	441,731	478,863
Personal	11,428	12,582
Total consumer loans	<u>453,159</u>	<u>491,445</u>
Total loans	3,060,564	2,980,252
Net deferred loan costs	5,377	5,255
Allowance for loan losses	(22,261)	(20,655)
Loans, net	<u>\$ 3,043,680</u>	<u>\$ 2,964,852</u>

The Company has transferred a portion of its originated commercial real estate loans to participating lenders. The amounts transferred have been accounted for as sales and are therefore not included in the Company's accompanying unaudited interim Consolidated Balance Sheets. The Company and participating lenders share ratably in cash flows and any gains or losses that may result from a borrower's lack of compliance with contractual terms of the loan. The Company continues to service the loans on behalf of the participating lenders and, as such, collects cash payments from the borrowers, remits payments to participating lenders and disburses required escrow funds to relevant parties. At June 30, 2019 and December 31, 2018, the Company was servicing loans for participants aggregating \$155.8 million and \$140.9 million, respectively.



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Acquired Loans

The loans purchased from Coastway included \$5.4 million in purchased credit impaired loans (“PCI”). The PCI loans were primarily residential real estate loans. The contractual amount outstanding and carrying value of these loans at June 30, 2019 were \$4.9 million and \$4.7 million, respectively. The expected cash flow of the pool is \$5.3 million and the accretable yield is \$186,000. During the three months ended June 30, 2019, \$38,000 was accreted into interest income. PCI loans are included in the Company’s impaired loan balances in the following tables. At June 30, 2019, \$2.2 million of PCI loans are included in the delinquency table and \$1.5 million are included in the nonaccrual table. At December 31, 2018, \$2.2 million of PCI loans are were included in the delinquency table and \$500,000 were included in the nonaccrual table.

The following is the activity in the allowance for loan losses for the three months ended June 30, 2019 and 2018:

	<u>Mortgage Loans</u>						<u>Total</u>
	<u>Residential</u>	<u>Commercial Real Estate</u>	<u>Commercial Construction</u>	<u>Commercial</u>	<u>Consumer</u>	<u>Unallocated</u>	
	(in thousands)						
Balance at March 31, 2018	\$ 3,877	\$ 8,220	\$ 2,176	\$ 1,943	\$ 1,232	\$ 1,415	\$18,863
Provision (credit) for loan losses	(436)	452	191	416	122	141	886
Charge-offs	—	—	—	(390)	(202)	—	(592)
Recoveries	20	—	—	—	67	—	87
Balance at June 30, 2018	<u>\$ 3,461</u>	<u>\$ 8,672</u>	<u>\$ 2,367</u>	<u>\$ 1,969</u>	<u>\$ 1,219</u>	<u>\$ 1,556</u>	<u>\$19,244</u>
Balance at March 31, 2019	\$ 3,120	\$ 10,351	\$ 2,670	\$ 2,819	\$ 1,109	\$ 1,213	\$21,282
Provision (credit) for loan losses	(115)	749	257	442	71	346	1,750
Charge-offs	(116)	—	—	(750)	(178)	—	(1,044)
Recoveries	211	—	—	1	61	—	273
Balance at June 30, 2019	<u>\$ 3,100</u>	<u>\$ 11,100</u>	<u>\$ 2,927</u>	<u>\$ 2,512</u>	<u>\$ 1,063</u>	<u>\$ 1,559</u>	<u>\$22,261</u>

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	<u>Mortgage Loans</u>						<u>Total</u>
	<u>Residential</u>	<u>Commercial Real Estate</u>	<u>Commercial Construction</u>	<u>Commercial</u>	<u>Consumer</u>	<u>Unallocated</u>	
	(in thousands)						
Balance at December 31, 2017	\$ 3,900	\$ 7,835	\$ 1,910	\$ 2,254	\$ 1,000	\$ 1,590	\$18,489
Provision (credit) for loan losses	(466)	837	457	449	451	(34)	1,694
Charge-offs	—	—	—	(735)	(342)	—	(1,077)
Recoveries	27	—	—	1	110	—	138
Balance at June 30, 2018	<u>\$ 3,461</u>	<u>\$ 8,672</u>	<u>\$ 2,367</u>	<u>\$ 1,969</u>	<u>\$ 1,219</u>	<u>\$ 1,556</u>	<u>\$19,244</u>
Balance at December 31, 2018	\$ 3,239	\$ 10,059	\$ 2,707	\$ 2,286	\$ 1,154	\$ 1,210	\$20,655
Provision (credit) for loan losses	(227)	1,036	220	1,001	228	349	2,607
Charge-offs	(136)	—	—	(790)	(444)	—	(1,370)
Recoveries	224	5	—	15	125	—	369
Balance at June 30, 2019	<u>\$ 3,100</u>	<u>\$ 11,100</u>	<u>\$ 2,927</u>	<u>\$ 2,512</u>	<u>\$ 1,063</u>	<u>\$ 1,559</u>	<u>\$22,261</u>

Allocation of the allowance to loan segments at June 30, 2019 and December 31, 2018 follows:

	<u>Mortgage Loans</u>						<u>Total</u>
	<u>Residential</u>	<u>Commercial Real Estate</u>	<u>Commercial Construction</u>	<u>Commercial</u>	<u>Consumer</u>	<u>Unallocated</u>	
	(in thousands)						
June 30, 2019:							
Loans:							
Impaired loans	\$ 29,940	\$ —	\$ —	\$ 5,702	\$ —	\$ —	\$ 35,642
Non-impaired loans	1,091,395	1,027,884	157,130	295,354	453,159	—	3,024,922
Total loans	<u>\$ 1,121,335</u>	<u>\$ 1,027,884</u>	<u>\$ 157,130</u>	<u>\$ 301,056</u>	<u>\$ 453,159</u>	<u>\$ —</u>	<u>\$3,060,564</u>
Allowance for loan losses:							
Impaired loans	\$ 1,045	\$ —	\$ —	\$ 38	\$ —	\$ —	\$ 1,083
Non-impaired loans	2,055	11,100	2,927	2,474	1,063	1,559	21,178
Total allowance for loan losses	<u>\$ 3,100</u>	<u>\$ 11,100</u>	<u>\$ 2,927</u>	<u>\$ 2,512</u>	<u>\$ 1,063</u>	<u>\$ 1,559</u>	<u>\$ 22,261</u>
December 31, 2018:							
Loans:							
Impaired loans	\$ 30,720	\$ 2,502	\$ -	\$ 3,826	\$ —	\$ —	\$ 37,048
Non-impaired loans	1,084,736	931,918	161,660	273,445	491,445	—	2,943,204
Total loans	<u>\$ 1,115,456</u>	<u>\$ 934,420</u>	<u>\$ 161,660</u>	<u>\$ 277,271</u>	<u>\$ 491,445</u>	<u>\$ —</u>	<u>\$2,980,252</u>
Allowance for loan losses:							
Impaired loans	\$ 1,205	\$ —	\$ —	\$ 53	\$ —	\$ —	\$ 1,258
Non-impaired loans	2,034	10,059	2,707	2,233	1,154	1,210	19,397
Total allowance for loan losses	<u>\$ 3,239</u>	<u>\$ 10,059</u>	<u>\$ 2,707</u>	<u>\$ 2,286</u>	<u>\$ 1,154</u>	<u>\$ 1,210</u>	<u>\$ 20,655</u>



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The following is a summary of past due and non-accrual loans at June 30, 2019 and December 31, 2018:

	30- 59 Days	60- 89 Days	90 Days or More	Total	Loans on Non- accrual
	<u>Past Due</u>	<u>Past Due</u>	<u>Past Due</u> (in thousands)	<u>Past Due</u>	<u>Past Due</u>
June 30, 2019					
Residential real estate:					
One- to four-family	\$ 4,032	\$ 3,554	\$ 2,337	\$ 9,923	\$ 11,519
Second mortgages and equity lines of credit	793	393	418	1,604	1,205
Commercial real estate	—	346	—	346	—
Commercial	2,634	351	3,255	6,240	3,689
Consumer:					
Auto	1,881	320	227	2,428	248
Personal	42	8	—	50	—
Total	<u>\$ 9,382</u>	<u>\$ 4,972</u>	<u>\$ 6,237</u>	<u>\$ 20,591</u>	<u>\$ 16,661</u>
December 31, 2018					
Residential real estate:					
One- to four-family	\$ 1,283	\$ 4,554	\$ 6,516	\$ 12,353	\$ 12,120
Second mortgages and equity lines of credit	846	237	754	1,837	1,649
Commercial real estate	—	—	298	298	298
Commercial	34	550	2,575	3,159	3,087
Consumer:					
Auto	2,099	446	452	2,997	541
Personal	41	56	5	102	16
Total	<u>\$ 4,303</u>	<u>\$ 5,843</u>	<u>\$ 10,600</u>	<u>\$ 20,746</u>	<u>\$ 17,711</u>

At June 30, 2019 and December 31, 2018, there were no loans past due 90 days or more and still accruing.

HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

The following information pertains to impaired loans:

	June 30, 2019			December 31, 2018		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance
	(in thousands)					
Impaired loans without a valuation allowance:						
Residential	\$ 12,069	\$ 12,729	\$ —	\$ 11,518	\$ 12,054	\$ —
Commercial real estate	—	—	—	2,502	2,596	—
Commercial	5,662	6,608	—	3,761	4,672	—
Total	17,731	19,337	—	17,781	19,322	—
Impaired loans with a valuation allowance:						
Residential	17,871	18,370	1,045	19,202	19,634	1,205
Commercial	40	40	38	65	65	53
Total	17,911	18,410	1,083	19,267	19,699	1,258
Total impaired loans	\$ 35,642	\$ 37,747	\$ 1,083	\$ 37,048	\$ 39,021	\$ 1,258

	Three Months Ended June 30,					
	2019			2018		
	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized on Cash Basis	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized on Cash Basis
	(in thousands)					
Residential	\$ 30,868	\$ 408	\$ 314	\$ 32,113	\$ 409	\$ 307
Commercial real estate	92	—	—	350	—	—
Commercial	6,466	10	10	2,380	—	—
Total	\$ 37,426	\$ 418	\$ 324	\$ 34,843	\$ 409	\$ 307

	Six Months Ended June 30,					
	2019			2018		
	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized on Cash Basis	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized on Cash Basis
	(in thousands)					
Residential	\$ 30,818	\$ 948	\$ 759	\$ 32,845	\$ 985	\$ 789
Commercial real estate	895	—	—	337	—	—
Commercial construction	—	—	—	43	—	—
Commercial	5,586	23	23	2,610	8	5
Total	\$ 37,299	\$ 971	\$ 782	\$ 35,835	\$ 993	\$ 794

Interest income recognized and interest income recognized on a cash basis in the tables above represent interest income for the three and six months ended June 30, 2019 and 2018, not for the time period designated as impaired. No additional funds are committed to be advanced in connection with impaired loans.

There were no material TDR loan modifications for the three months ended June 30, 2019 and 2018.



HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

The recorded investment in TDRs was \$20.7 million and \$22.2 million at June 30, 2019 and December 31, 2018, respectively. Of these loans, \$3.5 million and \$4.3 million were on non-accrual at June 30, 2019 and December 31, 2018, respectively.

All TDR loans are considered impaired and management performs a discounted cash flow calculation to determine the amount of impairment reserve required on each loan. TDR loans which subsequently default are reviewed to determine if the loan should be deemed collateral dependent. In either case, any reserve required is recorded as part of the allowance for loan losses.

During the three months ended June 30, 2019 and 2018, there were no payment defaults on TDRs.

Credit Quality Information

The Company uses a ten grade internal loan rating system for commercial real estate, commercial construction and commercial loans, as follows:

Loans rated 1 – 6 are considered “pass” rated loans with low to average risk.

Loans rated 7 are considered “special mention.” These loans are starting to show signs of potential weakness and are being closely monitored by management.

Loans rated 8 are considered “substandard.” Generally, a loan is considered substandard if it is inadequately protected by the current net worth and paying capacity of the obligors and/or the collateral pledged. There is a distinct possibility that the Company will sustain some loss if the weakness is not corrected.

Loans rated 9 are considered “doubtful.” Loans classified as doubtful have all the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, highly questionable and improbable.

Loans rated 10 are considered “uncollectible” (loss), and of such little value that their continuance as loans is not warranted.

Loans not rated consist primarily of certain smaller balance commercial real estate and commercial loans that are managed by exception.

On an annual basis, or more often if needed, the Company formally reviews on a risk adjusted basis, the ratings on all commercial real estate, construction and commercial loans. Semi-annually, the Company engages an independent third party to review a significant portion of loans within these segments. Management uses the results of these reviews as part of its annual review process.

On a monthly basis, the Company reviews the residential construction, residential real estate and consumer installment portfolios for credit quality primarily through the use of delinquency reports.

HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

The following table presents the Company's loans by risk rating at June 30, 2019 and December 31, 2018:

	June 30, 2019			December 31, 2018		
	Commercial Real Estate	Commercial	Commercial Construction	Commercial Real Estate	Commercial	Commercial Construction
	(in thousands)					
Loans rated 1 - 6	\$ 1,021,666	\$ 295,354	\$ 131,244	\$ 919,305	\$ 268,280	\$ 147,124
Loans rated 7	4,429	—	25,886	10,595	5,165	14,536
Loans rated 8	—	3,981	—	2,502	1,896	—
Loans rated 9	—	1,721	—	—	1,930	—
Loans rated 10	—	—	—	—	—	—
Loans not rated	1,789	—	—	2,018	—	—
	\$ 1,027,884	\$ 301,056	\$ 157,130	\$ 934,420	\$ 277,271	\$ 161,660

5. MORTGAGE LOAN SERVICING

The Company sells residential mortgages to government-sponsored entities and other parties. The Company retains no beneficial interests in these loans, but may retain the servicing rights of the loans sold. Mortgage loans serviced for others are not included in the accompanying unaudited interim Consolidated Balance Sheets. The risks inherent in mortgage servicing rights ("MSRs") relate primarily to changes in prepayments that primarily result from shifts in mortgage interest rates. The unpaid principal balance of mortgage loans serviced for others was \$1.92 billion and \$1.99 billion as of June 30, 2019 and December 31, 2018, respectively.

The Company accounts for MSRs at fair value. The Company obtains valuations from independent third parties to determine the fair value of MSRs. Key assumptions used in the estimation of fair value include prepayment speeds, discount rates, default rates, cost to service, and contractual servicing fees. At June 30, 2019 and December 31, 2018, the following weighted average assumptions were used in the calculation of fair value of MSRs:

	June 30, 2019	December 31, 2018
Prepayment speed	12.09 %	9.45 %
Discount rate	9.33	9.32
Default rate	2.03	2.06

The following summarizes changes to MSRs for the three and six months ended June 30, 2019 and 2018:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2019	2018	2019	2018
	(in thousands)			
Balance, beginning of period	\$ 20,231	\$ 22,696	\$ 22,217	\$ 21,092
Additions	166	442	331	1,024
Changes in fair value due to:				
Reductions from loans paid off during the period	(459)	(517)	(778)	(841)
Changes in valuation inputs or assumptions	(1,782)	211	(3,614)	1,557
Balance, end of period	\$ 18,156	\$ 22,832	\$ 18,156	\$ 22,832

Contractually specified servicing fees included in other mortgage banking income amounted to \$1.4 million and \$2.7 million for the three and six months ended June 30, 2019 and 2018, respectively.



HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

6. GOODWILL

Goodwill was \$69.6 million and \$70.1 million as of June 30, 2019 and December 31, 2018, respectively. Our goodwill originated from the acquisition of Coastway in October 2018, Cumberland Mortgage in January 2018 and HarborOne Mortgage in 2015. The Company recorded fair value adjustments to reduce goodwill in the amount of \$453,000 in the first quarter of 2019.

There has been no impairment in goodwill recorded as of June 30, 2019. Future events that could cause a significant decline in our expected future cash flows or a significant adverse change in our business or the business climate may necessitate taking charges in future reporting periods related to the impairment of our goodwill and other intangible assets.

7. DEPOSITS

A summary of deposit balances, by type, is as follows:

	June 30, 2019	December 31, 2018
	(in thousands)	
NOW and demand deposit accounts	\$ 594,506	\$ 556,517
Regular savings and club accounts	544,401	482,088
Money market deposit accounts	885,775	758,933
Total non-certificate accounts	<u>2,024,682</u>	<u>1,797,538</u>
Term certificate accounts greater than \$250,000	170,188	180,305
Term certificate accounts less than or equal to \$250,000	642,799	629,710
Brokered deposits	131,936	77,508
Total certificate accounts	<u>944,923</u>	<u>887,523</u>
Total deposits	<u>\$2,969,605</u>	<u>\$ 2,685,061</u>

The Company has established a relationship to participate in a reciprocal deposit program with other financial institutions. The reciprocal deposit program provides access to FDIC-insured deposit products in aggregate amounts exceeding the current limits for depositors. At June 30, 2019 and December 31, 2018, total reciprocal deposits were \$218.4 million and \$110.4 million, respectively, consisting primarily of money market accounts.

A summary of certificate accounts by maturity at June 30, 2019 is as follows:

	Amount	Weighted Average Rate
	(dollars in thousands)	
Within 1 year	\$669,663	2.29 %
Over 1 year to 2 years	203,362	2.40
Over 2 years to 3 years	54,420	1.77
Over 3 years to 4 years	17,399	2.05
Over 4 years to 5 years	1,924	1.87
Total certificate deposits	946,768	2.28 %
Less unaccreted acquisition discount	(1,845)	
Total certificate deposits, net	<u>\$944,923</u>	



HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

8. BORROWED FUNDS

Borrowed funds at June 30, 2019 and December 31, 2018 consist of Federal Home Loan Bank (“FHLB”) advances. Short-term advances were \$98.0 million with a weighted average rate of 2.49% at June 30, 2019. Short-term advances were \$290.0 million with a weighted average rate of 2.65% at December 31, 2018. Long-term advances are summarized by maturity date below.

	June 30, 2019			December 31, 2018		
	Amount by Scheduled Maturity*	Amount by Call,Date	Weighted Average Rate ⁽²⁾	Amount by Scheduled Maturity*	Amount by Call,Date	Weighted Average Rate ⁽²⁾
			(dollars in thousands)			
Year ending December 31:						
2019	\$ 60,000	\$ 90,000	2.28 %	\$ 90,000	120,000	2.06 %
2020	87,000	97,000	2.25	77,000	87,000	2.25
2021	41,750	21,750	2.15	41,750	21,750	1.95
2022	—	—	—	—	—	—
2023	20,197	197	2.63	20,199	199	1.56
2024	—	—	—	—	—	—
2025 and thereafter	2,202	2,202	1.10	987	987	—
	<u>\$ 211,149</u>	<u>\$ 211,149</u>	2.26 %	<u>\$ 229,936</u>	<u>\$ 229,936</u>	2.05 %

* Includes an amortizing advance requiring monthly principal and interest payments.

⁽¹⁾ Callable FHLB advances are shown in the respective periods assuming that the callable debt is redeemed at the call date, while all other advances are shown in the periods corresponding to their scheduled maturity date.

⁽²⁾ Weighted average rates are based on scheduled maturity dates.

The FHLB advances are secured by a blanket security agreement on qualified collateral defined primarily as 75% of the carrying value of first mortgage loans on residential property and 60% of certain other loans deemed acceptable to the FHLB of Boston.

The Company also has an available line of credit with the Federal Reserve Bank of Boston secured by 82% of the carrying value of indirect auto loans with principal balances amounting to \$64.7 million and \$70.6 million, respectively, of which no amount was outstanding at June 30, 2019 and December 31, 2018, respectively.

9. INCOME TAXES

For the three and six months ended June 30, 2019, the Company recorded an expense of \$819,000 and \$1.2 million, respectively, representing an effective tax rate of 14.63% and 14.65%. For the three and six months ended June 30, 2018, the Company recorded an income tax expense of \$945,000 and \$1.8 million, respectively, representing an effective tax rate of 23.3% and 24.7%. The effective tax rate for the quarter ended June 30, 2019 was impacted by the 2013 federal tax refund of \$603,000 and the 2013 Massachusetts state tax refund of \$211,000 recognized in the quarter. Additionally, the 2014 Massachusetts state tax refund of \$320,000 was recognized in the first quarter of 2019. The refunds were a result of amended returns filed for those years.



HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

10. OTHER COMMITMENTS AND CONTINGENCIES

Loan Commitments

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and advance funds on various lines of credit. Those commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the accompanying unaudited interim Consolidated Financial Statements.

The Company's exposure to credit loss is represented by the contractual amount of these commitments. The Company uses the same credit policies in making commitments as it does for on-balance sheet instruments.

The following off-balance sheet financial instruments were outstanding at June 30, 2019 and December 31, 2018. The contract amounts represent credit risk.

	<u>June 30,</u> <u>2019</u>	<u>December 31,</u> <u>2018</u>
	(in thousands)	
Commitments to grant loans	\$ 93,123	\$ 47,958
Unadvanced funds on home equity lines of credit	148,858	138,227
Unadvanced funds on revolving lines of credit	135,451	125,257
Unadvanced funds on construction loans	129,889	111,333

Commitments to extend credit and unadvanced portion of construction loans are agreements to lend to a customer, as long as there is no violation of any condition established in the contract. Commitments to grant loans generally have fixed expiration dates or other termination clauses and may require payment of a fee. The commitments for unadvanced funds on construction loans, home equity and revolving lines of credit may expire without being drawn upon; therefore, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's credit worthiness on a case-by-case basis. Commitments to grant loans, and unadvanced construction loans and home equity lines of credit are collateralized by real estate, while revolving lines of credit are unsecured.

11. DERIVATIVES

The Company is party to a variety of derivative transactions, including derivative loan commitments, forward loan sale commitments and interest rate swap contracts. The Company enters into derivative contracts in order to meet the financing needs of its customers. The Company also enters into derivative contracts as a means of reducing its interest rate risk and market risk.

All derivatives are recognized in the unaudited interim Consolidated Balance Sheets at fair value. Changes in the fair value of derivatives are recognized in earnings. The Company did not have any fair value hedges or cash flow hedges at June 30, 2019 and December 31, 2018.

Derivative Loan Commitments

Mortgage loan commitments qualify as derivative loan commitments if the loan that will result from exercise of the commitment will be held for sale upon funding. The Company enters into commitments to fund residential mortgage loans at specified times in the future, with the intention that these loans will subsequently be sold in the secondary market. A mortgage loan commitment binds the Company to lend funds to a potential borrower at a specified interest rate and within a specified period of time, generally up to 60 days after inception of the rate lock.



HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

Outstanding derivative loan commitments expose the Company to the risk that the price of the loans arising from exercise of the loan commitment might decline from inception of a rate lock to funding of the loan due to increases in mortgage interest rates. If interest rates increase, the value of these loan commitments decreases. Conversely, if interest rates decrease, the value of these loan commitments increases.

Forward Loan Sale Commitments

The Company utilizes both “mandatory delivery” and “best efforts” forward loan sale commitments to mitigate the risk of potential decreases in the values of loans that would result from the exercise of the derivative loan commitments.

With a “mandatory delivery” contract, the Company commits to deliver a certain principal amount of mortgage loans to an investor at a specified price on or before a specified date. If the Company fails to deliver the amount of mortgages necessary to fulfill the commitment by the specified date, it is obligated to pay a “pair-off” fee, based on then-current market prices, to the investor to compensate the investor for the shortfall.

With a “best efforts” contract, the Company commits to deliver an individual mortgage loan of a specified principal amount and quality to an investor if the loan to the underlying borrower closes. Generally, the price the investor will pay the seller for an individual loan is specified prior to the loan being funded (e.g., on the same day the lender commits to lend funds to a potential borrower).

The Company expects that these forward loan sale commitments will experience changes in fair value opposite to the change in fair value of derivative loan commitments.

Interest Rate Swaps

The Company enters into interest rate swap agreements that are transacted to meet the financing needs of its commercial customers. Offsetting interest rate swap agreements are simultaneously transacted with a third-party financial institution to effectively eliminate the Company’s interest rate risk associated with the customer swaps. The primary risks associated with these transactions arise from exposure to the ability of the counterparties to meet the terms of the contract. Mortgage-backed securities with a fair value of \$13.6 million are pledged to secure the Company’s liability for the offsetting interest rate swaps (see Note 2). The interest rate swap notional amount below is the aggregate notional amount of the customer swap and the offsetting third-party swap.

Risk Participation Agreements

The Company has entered into risk participation agreements with the correspondent institutions and shares in any interest rate swap losses incurred as a result of the commercial loan customers’ termination of a loan level interest rate swap agreement prior to maturity. The Company records these risk participation agreements at fair value. The Company’s maximum credit exposure is based on its proportionate share of the settlement amount of the referenced interest rate swap. Settlement amounts are generally calculated based on the fair value of the swap plus outstanding accrued interest receivables from the customer.

HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

The following tables present the fair values of derivative instruments in the Consolidated Balance Sheets:

	<u>Notional Amount</u>	<u>Assets</u>		<u>Liabilities</u>	
		<u>Balance Sheet Location</u>	<u>Fair Value</u>	<u>Balance Sheet Location</u>	<u>Fair Value</u>
(in thousands)					
June 30, 2019:					
Derivative loan commitments	\$136,762	Other assets	\$ 2,470	Other liabilities	\$ 307
Forward loan sale commitments	170,543	Other assets	24	Other liabilities	875
Interest rate swaps	532,600	Other assets	13,569	Other liabilities	13,569
Risk participation agreements	101,961	Other assets	—	Other liabilities	—
Total			<u>\$16,063</u>		<u>\$14,751</u>
December 31, 2018:					
Derivative loan commitments	\$ 71,325	Other assets	\$ 1,261	Other liabilities	\$ 112
Forward loan sale commitments	54,500	Other assets	—	Other liabilities	518
Interest rate swaps	285,541	Other assets	3,193	Other liabilities	3,193
Risk participation agreements	80,418	Other assets	—	Other liabilities	—
Total			<u>\$ 4,454</u>		<u>\$ 3,823</u>

The following table presents information pertaining to the Company's derivative instruments in the Consolidated Statements of Income:

	<u>Location of Gain (Loss)</u>	<u>Amount of Gain (Loss)</u>		<u>Amount of Gain (Loss)</u>	
		<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
		<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
(in thousands)					
Derivative loan commitments	Mortgage banking income	\$ 470	\$ 464	\$ 1,014	\$ 605
Forward loan sale commitments	Mortgage banking income	(351)	(260)	(333)	(324)
Total		<u>\$ 119</u>	<u>\$ 204</u>	<u>\$ 681</u>	<u>\$ 281</u>

12. STOCK-BASED COMPENSATION

Under the HarborOne Bancorp, Inc. 2017 Stock Option and Incentive Plan (the "Equity Plan"), adopted on August 9, 2017, the Company may grant options, stock appreciation rights, restricted stock, restricted units, unrestricted stock awards, cash based awards, performance share awards, and dividend equivalent rights to its directors, officers and employees.

Expense related to awards granted to employees is recognized as compensation expense and expense related to awards granted to directors is recognized as directors' fees within noninterest expense. Total expense for the Equity Plan was \$1.3 million and \$2.4 million for the three and six months ended June 30, 2019. For the three and six months ended June 30, 2018 total expense for the Equity Plan was \$1.4 million and \$2.7 million.

Stock Options

The fair value of each option grant is estimated on the date of the grant using the Black-Scholes option-

pricing model with the following assumptions:

- Volatility is based on peer group volatility due to lack of sufficient trading history for the Company.
- Expected life represents the period of time that the option is expected to be outstanding, taking into account the contractual term and the vesting period.
- Expected dividend yield is based on the Company's history and expectation of dividend payouts.
- The risk-free rate is based on the U.S. Treasury yield curve in effect at the time of grant for a period equivalent to the expected life of the option.

HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

During the six months ended June 30, 2019, the Company made the following awards of nonqualified options to purchase shares of common stock:

Options granted:	304,574
Vesting period (years)	3
Term (years)	10
Fair value calculation assumptions:	
Expected volatility	22% - 23%
Expected life (years)	6
Expected dividend yield	- %
Risk free interest rate	2.07% - 2.53%
Fair value per option	\$4.44 - \$4.93

A summary of the status of the Company's stock option grants for the six months ended June 30, 2019, is presented in the table below:

	Outstanding				Nonvested	
	Stock Option Awards	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (years)	Aggregate Intrinsic Value	Stock Option Awards	Weighted Average Grant Date Fair Value
Balance at January 1, 2019	990,520	\$ 18.24			696,093	\$ 5.07
Granted	304,574	16.19			304,574	4.46
Vested	—	—			—	—
Forfeited	(23,334)	18.35			(23,334)	5.07
Expired	(38,790)	18.35			—	—
Balance at June 30, 2019	1,232,970	\$ 17.73	8.70	\$ 1,239,662	977,333	\$ 4.88
Exercisable at June 30, 2019	255,637	\$ 18.35	8.10	\$ —		
Unrecognized cost inclusive of directors' awards	\$ 3,324,045					
Weighted average remaining recognition period (years)	1.94					

Restricted Stock

Shares issued upon vesting may be either authorized but unissued shares or reacquired shares held by the Company. Any shares not issued because vesting requirements are not met will again be available for issuance under the plan. The fair market value of shares awarded, based on the market price at the date of grant, is unearned compensation to be amortized over the applicable vesting period.

HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

The following table presents the activity in non-vested stock awards under the Equity Plan for the six months ended June 30, 2019:

	Restricted Stock Awards	Weighted Average Grant Price
Non-vested stock awards at January 1, 2019	343,816	\$ 18.36
Vested	—	—
Granted	19,426	17.68
Forfeited	(9,667)	18.35
Non-vested stock awards at June 30, 2019	<u>353,575</u>	<u>\$ 18.32</u>
Unrecognized cost inclusive of directors' awards	\$ 3,808,295	
Weighted average remaining recognition period (years)	1.29	

13. MINIMUM REGULATORY CAPITAL REQUIREMENTS

The Company and Bank are subject to various regulatory capital requirements administered by the Board of Governors of the Federal Reserve System and the Federal Deposit Insurance Corporation (the "FDIC"). Failure to meet minimum capital requirements can result in mandatory and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's Consolidated Financial Statements.

Under the capital rules, risk-based capital ratios are calculated by dividing Tier 1, common equity Tier 1, and total risk-based capital, respectively, by risk-weighted assets. Assets and off-balance sheet credit equivalents are assigned to one of several risk-weight categories, based primarily on relative risk. The rules require banks and bank holding companies to maintain a minimum common equity Tier 1 capital ratio of 4.5%, a minimum Tier 1 capital ratio of 6.0% and a total capital ratio of 8.0%. In addition, a Tier 1 leverage ratio of 4.0% is required. Additionally, the capital rules require a bank holding company to maintain a capital conservation buffer of common equity Tier 1 capital in an amount above the minimum risk-based capital requirements equal to 2.5% of total risk weighted assets, or face restrictions on the ability to pay dividends, pay discretionary bonuses, and to engage in share repurchases.

Under the FDIC's prompt corrective action rules, an insured state nonmember bank is considered "well capitalized" if its capital ratios meet or exceed the ratios as set forth in the following table and is not subject to any written agreement, order, capital directive, or prompt corrective action directive to meet and maintain a specific capital level for any capital measure. The Bank must meet well capitalized requirements under prompt corrective action provisions. Prompt corrective action provisions are not applicable to bank holding companies.

A bank holding company is considered "well capitalized" if the bank holding company (i) has a total risk-based capital ratio of at least 10.0%, (ii) has a Tier 1 risk-based capital ratio of at least 6.0%, and (iii) is not subject to any written agreement order, capital directive or prompt corrective action directive to meet and maintain a specific capital level for any capital measure.

At June 30, 2019, the capital levels of both the Company and the Bank exceeded all regulatory capital requirements and their regulatory capital ratios were above the minimum levels required to be considered well capitalized for regulatory purposes. The capital levels of both the Company and the Bank at June 30, 2019 also exceeded the minimum capital requirements including the currently applicable capital conservation buffer of 2.5%.

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HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

The Company's and the Bank's actual regulatory capital ratios as of June 30, 2019 and December 31, 2018 are presented in the table below.

	<u>Actual</u>		<u>Minimum Required for Capital Adequacy Purposes</u>		<u>Minimum Required to be Considered "Well Capitalized" Under Prompt Corrective Action Provisions</u>	
	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>
	(dollars in thousands)					
HarborOne Bancorp, Inc.						
June 30, 2019						
Common equity Tier 1 capital to risk-weighted assets	\$ 294,846	9.9 %	\$ 134,468	4.5 %	N/A	N/A
Tier 1 capital to risk-weighted assets	294,846	9.9	179,290	6.0	N/A	N/A
Total capital to risk-weighted assets	352,107	11.8	239,054	8.0	N/A	N/A
Tier 1 capital to average assets	294,846	8.3	141,873	4.0	N/A	N/A
December 31, 2018						
Common equity Tier 1 capital to risk-weighted assets	\$ 283,738	9.9 %	\$ 129,246	4.5 %	N/A	N/A
Tier 1 capital to risk-weighted assets	283,738	9.9	172,328	6.0	N/A	N/A
Total capital to risk-weighted assets	339,393	11.8	229,771	8.0	N/A	N/A
Tier 1 capital to average assets	283,738	8.2	137,919	4.0	N/A	N/A
HarborOne Bank						
June 30, 2019						
Common equity Tier 1 capital to risk-weighted assets	\$ 308,787	10.3 %	\$ 134,342	4.5 %	\$ 194,050	6.5 %
Tier 1 capital to risk-weighted assets	308,787	10.3	179,123	6.0	238,831	8.0
Total capital to risk-weighted assets	331,048	11.1	238,831	8.0	298,538	10.0
Tier 1 capital to average assets	308,787	8.7	141,796	4.0	177,245	5.0
December 31, 2018						
Common equity Tier 1 capital to risk-weighted assets	\$ 296,738	10.3 %	\$ 129,250	4.5 %	\$ 186,694	6.5 %
Tier 1 capital to risk-weighted assets	296,738	10.3	172,333	6.0	229,778	8.0
Total capital to risk-weighted assets	317,393	11.1	229,778	8.0	287,222	10.0
Tier 1 capital to average assets	296,738	8.6	137,784	4.0	172,230	5.0

14. COMPREHENSIVE INCOME (LOSS)

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities are reported as a separate component of the stockholders' equity section of the Consolidated Balance Sheets, such items, along with net income, are components of comprehensive income (loss).

The components of accumulated other comprehensive income (loss), included in stockholders' equity, are as follows:

	<u>June 30, 2019</u>	<u>December 31, 2018</u>
	(in thousands)	
Securities available for sale:		
Net unrealized gain (loss)	\$ 1,881	\$ (3,023)
Related tax effect	(415)	665
Total accumulated other comprehensive income (loss)	<u>\$ 1,466</u>	<u>\$ (2,358)</u>



HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

The following tables present changes in accumulated other comprehensive income (loss) by component for the three and six months ended June 30, 2019 and 2018:

	Three Months Ended June 30,	
	2019	2018
	Available for Sale Securities	Available for Sale Securities
	(in thousands)	
Balance at beginning of period	\$ 130	\$ (2,697)
Other comprehensive income (loss) before reclassifications	2,980	(1,328)
Amounts reclassified from accumulated other comprehensive income	(1,267)	—
Net current period other comprehensive income (loss)	1,713	(1,328)
Related tax effect	(377)	292
Balance at end of period	<u>\$ 1,466</u>	<u>\$ (3,733)</u>

	Six Months Ended June 30,	
	2019	2018
	Available for Sale Securities	Available for Sale Securities
	(in thousands)	
Balance at beginning of period	\$ (2,358)	\$ (528)
Other comprehensive income (loss) before reclassifications	6,171	(3,975)
Amounts reclassified from accumulated other comprehensive income	(1,267)	—
Reclassification of stranded effect of tax rate change	—	(104)
Net current period other comprehensive income (loss)	4,904	(4,079)
Related tax effect	(1,080)	874
Balance at end of period	<u>\$ 1,466</u>	<u>\$ (3,733)</u>

15. FAIR VALUE OF ASSETS AND LIABILITIES

Determination of Fair Value

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. The fair value of an asset or liability is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various assets or liabilities. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the asset or liability.

The following methods and assumptions were used by the Company in estimating fair value disclosures:

Cash and cash equivalents - The carrying amounts of cash and short-term instruments approximate fair values based on the short-term nature of the assets.



HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

Securities - All fair value measurements are obtained from a third-party pricing service and are not adjusted by management. Securities measured at fair value in Level 1 are based on quoted market prices in an active exchange market. Securities measured at fair value in Level 2 are based on pricing models that consider standard input factors such as observable market data, benchmark yields, interest rate volatilities, broker/dealer quotes, credit spreads and new issue data.

FHLB stock - The fair value of Federal Home Loan Bank stock is equal to cost based on redemption provisions.

Loans held for sale - Fair values are based on prevailing market prices for similar commitments.

Loans - Fair values for mortgage loans and other loans are estimated using discounted cash flow analyses, using market interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for non-performing loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

Retirement plan annuities - The carrying value of the annuities are based on their contract values which approximate fair value.

MSRs - Fair value is based on a third party valuation model that calculates the present value of estimated future net servicing income and includes observable market data such as prepayment speeds and default and loss rates.

Deposits and mortgagors' escrow accounts - The fair values disclosed for demand deposits (e.g., interest and non-interest checking, passbook savings, and certain types of money market accounts) and mortgagors' escrow accounts are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for certificates of deposit are estimated using a discounted cash flow calculation that applies market interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Borrowed funds - The fair values of borrowed funds are estimated using discounted cash flow analyses based on the current incremental borrowing rates in the market for similar types of borrowing arrangements.

Accrued interest - The carrying amounts of accrued interest approximate fair value.

Forward loan sale commitments and derivative loan commitments - Forward loan sale commitments and derivative loan commitments are based on fair values of the underlying mortgage loans and the probability of such commitments being exercised. The assumptions for pull-through rates are derived from internal data and adjusted using management judgment. Derivative loan commitments include the value of servicing rights and non-refundable costs of originating the loan based on the Company's internal cost analysis that is not observable. The weighted average pull-through rate for derivative loan commitments was 84% at June 30, 2019 and December 31, 2018.

Interest rate swaps and risk participation agreements - The Company's interest rate swaps are traded in over-the-counter markets where quoted market prices are not readily available. For these interest rate derivatives, fair value is determined by a third party utilizing models that use primarily market observable inputs, such as swap rates and yield curves. The pricing models used to value interest rate swaps calculate the sum of each instrument's fixed and variable cash flows, which are then discounted using an appropriate yield curve to arrive at the fair value of each swap. The pricing models do not contain a high level of subjectivity as the methodologies used do not require significant judgment. The Company incorporates credit valuation analysis for counterparty nonperformance risk in the fair value measurement, including the impact of netting applicable credit enhancements such as available collateral.

Off-balance sheet credit-related instruments - Fair values for off-balance sheet, credit related financial instruments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing. The fair value of off-balance sheet instruments are immaterial.

Fair Value Hierarchy

The Company groups its assets and liabilities measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.



HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

Level 1 – Valuation is based on quoted prices in active markets for identical assets or liabilities. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 – Valuation is based on observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 – Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include assets and liabilities whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as assets and liabilities for which the determination of fair value requires significant management judgment or estimation.

Transfers between levels are recognized at the end of the reporting period, if applicable. There were no transfers during the periods presented.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

Assets and liabilities measured at fair value on a recurring basis are summarized below:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total Fair Value</u>
	(in thousands)			
June 30, 2019				
<u>Assets</u>				
Securities available for sale	\$ —	\$ 202,457	\$ —	\$ 202,457
Loans held for sale	—	84,651	—	84,651
Mortgage servicing rights	—	18,156	—	18,156
Derivative loan commitments	—	—	2,470	2,470
Forward loan sale commitments	—	—	24	24
Interest rate swaps	—	13,569	—	13,569
	<u>\$ —</u>	<u>\$ 318,833</u>	<u>\$ 2,494</u>	<u>\$ 321,327</u>
<u>Liabilities</u>				
Derivative loan commitments	\$ —	\$ —	\$ 307	\$ 307
Forward loan sale commitments	—	—	875	875
Interest rate swaps	—	13,569	—	13,569
	<u>\$ —</u>	<u>\$ 13,569</u>	<u>\$ 1,182</u>	<u>\$ 14,751</u>
December 31, 2018				
<u>Assets</u>				
Securities available for sale	\$ —	\$ 209,293	\$ —	\$ 209,293
Loans held for sale	—	42,107	—	42,107
Mortgage servicing rights	—	22,217	—	22,217
Derivative loan commitments	—	—	1,261	1,261
Interest rate swaps	—	3,193	—	3,193
	<u>\$ —</u>	<u>\$ 276,810</u>	<u>\$ 1,261</u>	<u>\$ 278,071</u>
<u>Liabilities</u>				
Derivative loan commitments	\$ —	\$ —	\$ 112	\$ 112
Forward loan sale commitments	—	—	518	518
Interest rate swaps	—	3,193	—	3,193
	<u>\$ —</u>	<u>\$ 3,193</u>	<u>\$ 630</u>	<u>\$ 3,823</u>



HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

The table below presents, for the three months ended June 30, 2019 and 2018, the changes in Level 3 assets and liabilities that are measured at fair value on a recurring basis.

	<u>Three Months Ended</u> <u>June 30,</u>		<u>Six Months Ended</u> <u>June 30,</u>	
	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
(in thousands)				
Assets: Derivative and Forward Loan Sale Commitments:				
Balance at beginning of period	\$ 1,732	\$ 1,277	\$ 1,261	\$ 1,093
Total gains included in net income ⁽¹⁾	762	478	1,233	662
Balance at end of period	<u>\$ 2,494</u>	<u>\$ 1,755</u>	<u>\$ 2,494</u>	<u>\$ 1,755</u>
Changes in unrealized gains relating to instruments at period end	<u>\$ 2,494</u>	<u>\$ 1,755</u>	<u>\$ 2,494</u>	<u>\$ 1,755</u>
Liabilities: Derivative and Forward Loan Sale Commitments:				
Balance at beginning of period	\$ (539)	\$ (226)	\$ (630)	\$ (119)
Total gains (losses) included in net income ⁽¹⁾	(643)	(274)	(552)	(381)
Balance at end of period	<u>\$ (1,182)</u>	<u>\$ (500)</u>	<u>\$ (1,182)</u>	<u>\$ (500)</u>
Changes in unrealized losses relating to instruments at period end	<u>\$ (1,182)</u>	<u>\$ (500)</u>	<u>\$ (1,182)</u>	<u>\$ (500)</u>

⁽¹⁾ Included in mortgage banking income on the Consolidated Statements of Net Income.

Assets Measured at Fair Value on a Non-recurring Basis

The Company may also be required, from time to time, to measure certain other financial assets on a nonrecurring basis in accordance with generally accepted accounting principles. These adjustments to fair value usually result from application of lower-of-cost-or-market accounting or write-downs of individual assets. There were no liabilities measured at fair value on a non-recurring basis at June 30, 2019 and December 31, 2018. The following table summarizes the fair value hierarchy used to determine each adjustment and the carrying value of the related individual assets.

	<u>June 30, 2019</u>			<u>December 31, 2018</u>		
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
(in thousands)						
Impaired loans	\$ —	\$ —	\$ 1,973	\$ —	\$ —	\$ 2,086
Other real estate owned and repossessed assets	—	—	504	—	—	749
	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 2,477</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 2,835</u>

Losses in the following table represent the amount of the fair value adjustments recorded during the period on the carrying value of the assets held at June 30, 2019 and December 31, 2018, respectively.

	<u>Three Months Ended</u> <u>June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
(in thousands)				
Impaired loans	\$ 395	\$ 50	\$ 749	\$ 101
Other real estate owned and repossessed assets	67	5	67	5
	<u>\$ 462</u>	<u>\$ 55</u>	<u>\$ 816</u>	<u>\$ 106</u>



HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

Losses applicable to write-downs of impaired loans and other real estate owned and repossessed assets are based on the appraised value of the underlying collateral less estimated costs to sell. The losses on impaired loans are not recorded directly as an adjustment to current earnings, but rather as a component in determining the allowance for loan losses. The losses on other real estate owned and repossessed assets represent adjustments in valuation recorded during the time period indicated and not for losses incurred on sales. Appraised values are typically based on a blend of (a) an income approach using observable cash flows to measure fair value, and (b) a market approach using observable market comparables. These appraised values may be discounted based on management's historical knowledge, expertise or changes in market conditions from time of valuation.

Summary of Fair Values of Financial Instruments

The estimated fair values, and related carrying or notional amounts, of the Company's financial instruments are as follows. Certain financial instruments and all nonfinancial instruments are exempt from disclosure requirements. Accordingly, the aggregate fair value amounts presented herein may not necessarily represent the underlying fair value of the Company.

	June 30, 2019				
	Carrying Amount	Fair Value			Total
		Level 1	Level 2	Level 3	
		(in thousands)			
Financial assets:					
Cash and cash equivalents	\$ 78,707	\$ 78,707	\$ —	\$ —	\$ 78,707
Securities available for sale	202,457	—	202,457	—	202,457
Securities held to maturity	34,752	—	35,334	—	35,334
Federal Home Loan Bank stock	14,876	—	—	14,876	14,876
Loans held for sale	84,651	—	84,651	—	84,651
Loans, net	3,043,680	—	—	3,084,117	3,084,117
Retirement plan annuities	13,127	—	—	13,127	13,127
Mortgage servicing rights	18,156	—	18,156	—	18,156
Accrued interest receivable	10,325	—	10,325	—	10,325
Financial liabilities:					
Deposits	2,969,605	—	—	2,969,441	2,969,441
Borrowed funds	309,149	—	309,596	—	309,596
Subordinated debt	33,843	—	—	34,978	34,978
Mortgagors' escrow accounts	5,214	—	—	5,214	5,214
Accrued interest payable	1,409	—	1,409	—	1,409
Derivative loan commitments:					
Assets	2,470	—	—	2,470	2,470
Liabilities	307	—	—	307	307
Interest rate swap agreements:					
Assets	13,569	—	13,569	—	13,569
Liabilities	13,569	—	13,569	—	13,569
Forward loan sale commitments:					
Assets	24	—	—	24	24
Liabilities	875	—	—	875	875

HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

	December 31, 2018				
	Carrying Amount	Fair Value			Total
		Level 1	Level 2	Level 3	
	(in thousands)				
Financial assets:					
Cash and cash equivalents	\$ 105,521	\$105,521	\$ —	\$ —	\$ 105,521
Securities available for sale	209,293	—	209,293	—	209,293
Securities held to maturity	44,688	—	44,706	—	44,706
Federal Home Loan Bank stock	24,969	—	—	24,969	24,969
Loans held for sale	42,107	—	42,107	—	42,107
Loans, net	2,964,852	—	—	2,959,333	2,959,333
Retirement plan annuities	12,931	—	—	12,931	12,931
Mortgage servicing rights	22,217	—	22,217	—	22,217
Accrued interest receivable	9,996	—	9,996	—	9,996
Financial liabilities:					
Deposits	2,685,061	—	—	2,678,989	2,678,989
Borrowed funds	519,936	—	518,224	—	518,224
Subordinated debt	33,799	—	—	34,338	34,338
Mortgagors' escrow accounts	4,551	—	—	4,551	4,551
Accrued interest payable	1,611	—	1,611	—	1,611
Derivative loan commitments:					
Assets	1,261	—	—	1,261	1,261
Liabilities	112	—	—	112	112
Interest rate swap agreements:					
Assets	3,193	—	3,193	—	3,193
Liabilities	3,193	—	3,193	—	3,193
Forward loan sale commitments:					
Assets	—	—	—	—	—
Liabilities	518	—	—	518	518

16. EARNINGS PER SHARE (“EPS”)

Basic EPS represents net income attributable to common shareholders divided by the weighted-average number of common shares outstanding during the period. Unvested restricted shares are participating securities and included in the computation of basic earnings per share. Diluted EPS is computed by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding, plus the effect of potential dilutive common stock equivalents outstanding during the period. Unallocated ESOP shares are not deemed outstanding for EPS calculations.

	Three Months Ended June 30,	
	2019	2018
Net income applicable to common stock (in thousands)	\$ 4,781	\$ 3,103
Average number of common shares outstanding	32,566,924	32,622,695
Less: Average unallocated ESOP shares	(984,378)	(1,043,734)
Average number of common shares outstanding used to calculate basic earnings per common share	31,582,546	31,578,961
Common stock equivalents	—	—
Average number of common shares outstanding used to calculate diluted earnings per common share	31,582,546	31,578,961
Earnings per common share:		
Basic	\$ 0.15	\$ 0.10
Diluted	\$ 0.15	\$ 0.10



HarborOne Bancorp, Inc.
Notes to Consolidated Financial Statements (unaudited)

	Six Months Ended June 30,	
	2019	2018
Net income applicable to common stock (in thousands)	\$ 6,848	\$ 5,355
Average number of common shares outstanding	32,563,968	32,626,503
Less: Average unallocated ESOP shares	(991,757)	(1,052,092)
Average number of common shares outstanding used to calculate basic earnings per common share	31,572,211	31,574,411
Common stock equivalents	—	—
Average number of common shares outstanding used to calculate diluted earnings per common share	31,572,211	31,574,411
Earnings per common share:		
Basic	\$ 0.22	\$ 0.17
Diluted	\$ 0.22	\$ 0.17

Stock options for 1,232,970 and 883,311 shares of common stock for the three and six months ended June 30, 2019 and 2018, respectively, were not considered in computing diluted earnings per share because they were antidilutive.

17. SEGMENT REPORTING

The Company has two reportable segments: HarborOne Bank and HarborOne Mortgage. Revenue from HarborOne Bank consists primarily of interest earned on loans and investment securities and service charges on deposit accounts. Revenue from HarborOne Mortgage comprises interest earned on loans and fees received as a result of the residential mortgage origination, sale and servicing process.

The accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies. Segment profit and loss is measured by net income on a legal entity basis. Intercompany transactions are eliminated in consolidation.

Information about the reportable segments and reconciliation to the unaudited interim Consolidated Financial Statements at June 30, 2019 and 2018 and for the three and six months then ended is presented in the tables below.

	Three Months Ended June 30, 2019				
	HarborOne Bank	HarborOne Mortgage	HarborOne Bancorp, Inc.	Eliminations	Consolidated
	(in thousands)				
Net interest and dividend income (expense)	\$ 27,022	\$ 210	\$ (519)	\$ —	\$ 26,713
Provision for loan losses	1,750	—	—	—	1,750
Net interest and dividend income (loss), after provision for loan losses	25,272	210	(519)	—	24,963
Mortgage banking income:					
Changes in mortgage servicing rights fair value	(438)	(1,803)	—	—	(2,241)
Other	64	10,832	—	—	10,896
Total mortgage banking income (loss)	(374)	9,029	—	—	8,655
Other noninterest income (loss)	7,067	(4)	—	—	7,063
Total noninterest income	6,693	9,025	—	—	15,718
Noninterest expense	25,257	8,917	907	—	35,081
Income (loss) before income taxes	6,708	318	(1,426)	—	5,600
Provision (benefit) for income taxes	802	418	(401)	—	819
Net income (loss)	\$ 5,906	\$ (100)	\$ (1,025)	\$ —	\$ 4,781



HarborOne Bancorp, Inc.

Notes to Consolidated Financial Statements (unaudited)

Six Months Ended June 30, 2019					
	HarborOne Bank	HarborOne Mortgage	HarborOne Bancorp, Inc.	Eliminations	Consolidated
	(in thousands)				
Net interest and dividend income (expense)	\$ 53,441	\$ 319	\$ (1,017)	\$ —	\$ 52,743
Provision for loan losses	2,607	—	—	—	2,607
Net interest and dividend income (loss), after provision for loan losses	50,834	319	(1,017)	—	50,136
Mortgage banking income:					
Changes in mortgage servicing rights fair value	(1,008)	(3,384)	—	—	(4,392)
Other	286	17,263	—	—	17,549
Total mortgage banking income (loss)	(722)	13,879	—	—	13,157
Other noninterest income (loss)	12,419	(16)	—	—	12,403
Total noninterest income	11,697	13,863	—	—	25,560
Noninterest expense	50,122	16,269	1,282	—	67,673
Income (loss) before income taxes	12,409	(2,087)	(2,299)	—	8,023
Provision (benefit) for income taxes	2,248	(427)	(646)	—	1,175
Net income (loss)	<u>\$ 10,161</u>	<u>\$ (1,660)</u>	<u>\$ (1,653)</u>	<u>\$ —</u>	<u>\$ 6,848</u>
Total assets at period end	<u>\$ 3,736,515</u>	<u>\$ 144,935</u>	<u>\$ 405,776</u>	<u>\$ (549,802)</u>	<u>\$ 3,737,424</u>
Goodwill at period end	<u>\$ 58,875</u>	<u>\$ 10,760</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 69,635</u>

Three Months Ended June 30, 2018					
	HarborOne Bank	HarborOne Mortgage	HarborOne Bancorp, Inc.	Eliminations	Consolidated
	(in thousands)				
Net interest and dividend income	\$ 20,619	\$ 225	\$ 51	\$ —	\$ 20,895
Provision for loan losses	886	—	—	—	886
Net interest and dividend income, after provision for loan losses	19,733	225	51	—	20,009
Mortgage banking income:					
Changes in mortgage servicing rights fair value	(80)	(226)	—	—	(306)
Other	357	8,408	—	—	8,765
Total mortgage banking income	277	8,182	—	—	8,459
Other noninterest income	4,086	12	—	—	4,098
Total noninterest income	4,363	8,194	—	—	12,557
Noninterest expense	19,728	8,365	425	—	28,518
Income (loss) before income taxes	4,368	54	(374)	—	4,048
Provision (benefit) for income taxes	1,027	23	(105)	—	945
Net income (loss)	<u>\$ 3,341</u>	<u>\$ 31</u>	<u>\$ (269)</u>	<u>\$ —</u>	<u>\$ 3,103</u>

HarborOne Bancorp, Inc.
Notes to Consolidated Financial Statements (unaudited)

Six Months Ended June 30, 2018

	HarborOne Bank	HarborOne Mortgage	HarborOne Bancorp Inc.	Eliminations	Consolidated
	(in thousands)				
Net interest and dividend income	\$ 40,486	\$ 431	\$ 102	\$ —	\$ 41,019
Provision for loan losses	1,694	—	—	—	1,694
Net interest and dividend income, after provision for loan losses	38,792	431	102	—	39,325
Mortgage banking income:					
Changes in mortgage servicing rights fair value	119	597	—	—	716
Other	879	14,147	—	—	15,026
Total mortgage banking income	998	14,744	—	—	15,742
Other noninterest income	8,137	27	—	—	8,164
Total noninterest income	9,135	14,771	—	—	23,906
Noninterest expense	40,151	15,136	830	—	56,117
Income (loss) before income taxes	7,776	66	(728)	—	7,114
Provision (benefit) for income taxes	1,937	27	(205)	—	1,759
Net income (loss)	<u>\$ 5,839</u>	<u>\$ 39</u>	<u>\$ (523)</u>	<u>\$ —</u>	<u>\$ 5,355</u>
Total assets at period end	<u>\$ 2,812,983</u>	<u>\$ 115,444</u>	<u>\$ 348,695</u>	<u>\$ (397,408)</u>	<u>\$ 2,879,714</u>
Goodwill at period end	<u>\$ 3,186</u>	<u>\$ 10,442</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 13,628</u>

HarborOne Bancorp, Inc. Management's Discussion and Analysis

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This section is intended to assist in the understanding of the financial performance of the Company and its subsidiaries through a discussion of our financial condition at June 30, 2019, and our results of operations for the three and six months ended June 30, 2019 and 2018. This section should be read in conjunction with the unaudited interim Consolidated Financial Statements and Notes thereto of the Company appearing in Part I, Item 1 of this Form 10-Q.

Forward-Looking Statements

Certain statements contained in this Quarterly Report on Form 10-Q that are not historical facts may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act") and are intended to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements, which are based on certain current assumptions and describe our future plans, strategies and expectations, can generally be identified by the use of the words "may," "will," "should," "could," "would," "plan," "potential," "estimate," "project," "believe," "intend," "anticipate," "expect," "target" and similar expressions. These statements include, among others, statements regarding our strategy, goals and expectations; evaluations of future interest rate trends and liquidity; expectations as to growth in assets, deposits and results of operations, future operations, market position and financial position; and prospects, plans and objectives of management. You should not place undue reliance on our forward-looking statements. You should exercise caution in interpreting and relying on forward-looking statements because they are subject to significant risks, uncertainties and other factors which are, in some cases, beyond our control.

Forward-looking statements are based on the current assumptions and beliefs of management and are only expectations of future results. The Company's actual results could differ materially from those projected in the forward-looking statements as a result of, among others, factors referenced under the section captioned "Risk Factors" at Part II, Item 1A of this Form 10-Q, and in our Annual Report on Form 10-K for the year ended December 31, 2018, as updated by the Company's quarterly reports on Form 10-Q, including this report, and other filings with the Securities and Exchange Commission; acquisitions may not produce results at levels or within time frames originally anticipated; adverse conditions in the capital and debt markets and the impact of such conditions on our business activities; changes in interest rates; competitive pressures from other financial institutions; the effects of general economic conditions on a national basis or in the local markets in which we operate, including changes that adversely affect borrowers' ability to service and repay our loans; changes in the value of securities in our investment portfolio; changes in loan default and charge-off rates; fluctuations in real estate values; the adequacy of loan loss reserves; decreases in deposit levels necessitating increased borrowing to fund loans and investments; operational risks including, but not limited to, cybersecurity breaches, fraud and natural disasters; changes in government regulation; changes in accounting standards and practices; the risk that goodwill and intangibles recorded in our financial statements will become impaired; demand for loans in our market area; our ability to attract and maintain deposits; risks related to the implementation of acquisitions, dispositions, and restructurings; the risk that we may not be successful in the implementation of our business strategy; and changes in assumptions used in making such forward-looking statements. Forward-looking statements speak only as of the date on which they are made. The Company does not undertake any obligation to update any forward-looking statement to reflect circumstances or events that occur after the date the forward-looking statements are made.

Critical Accounting Policies

Certain of our accounting policies, which are important to the portrayal of our financial condition, require management to make difficult, complex or subjective judgments, some of which may relate to matters that are inherently uncertain. Estimates associated with these policies are susceptible to material changes as a result of changes in facts and circumstances. Facts and circumstances which could affect these judgments include, but are not limited to, changes in interest rates, changes in the performance of the economy and changes in the financial condition of borrowers.

There have been no material changes to our critical accounting policies as compared to the critical accounting policies described in the Company's Annual Report on Form 10-K.



HarborOne Bancorp, Inc. Management's Discussion and Analysis

Business Combination

On October 5, 2018, the Company completed the acquisition of Coastway Bancorp, Inc. ("Coastway") the holding company of Coastway Community Bank in an all cash transaction valued at approximately \$125.6 million.

Comparison of Financial Condition at June 30, 2019 and December 31, 2018

Total Assets. Total assets increased \$84.3 million, or 2.3%, to \$3.74 billion at June 30, 2019 from \$3.65 billion at December 31, 2018 primarily due to the continued execution of our commercial loan growth strategy.

Cash and Cash Equivalents. Cash and cash equivalents decreased \$26.8 million to \$78.7 million at June 30, 2019 from \$105.5 million at December 31, 2018.

Loans Held for Sale. Loans held for sale at June 30, 2019 were \$84.7 million, an increase of \$42.5 million from \$42.1 million at December 31, 2018, primarily reflecting higher residential mortgage loan demand in the second quarter of 2019.

Loans, net. At June 30, 2019, net loans were \$3.04 billion, an increase of \$78.8 million, or 2.7%, from \$2.96 billion at December 31, 2018, primarily due to an increase in commercial real estate loans, commercial loans, and one- to four-family residential real estate loans partially offset by a decrease in consumer loans, second mortgages and equity lines of credit and construction loans. Total commercial real estate, commercial construction and commercial loans at June 30, 2019 were \$1.49 billion, an increase of \$112.7 million, or 8.2%, from \$1.37 billion at December 31, 2018, reflecting our business strategy to increase commercial lending. Residential mortgage loans, including second mortgages, home equities and construction loans increased \$5.9 million, or 0.5%, and consumer loans decreased \$38.3 million, or 7.8%. The allowance for loan losses was \$22.3 million at June 30, 2019 and \$20.7 million at December 31, 2018.

The following table provides the composition of our loan portfolio at the dates indicated:

	<u>June 30, 2019</u>		<u>December 31, 2018</u>	
	<u>Amount</u>	<u>Percent</u>	<u>Amount</u>	<u>Percent</u>
	(dollars in thousands)			
Residential real estate:				
One- to four-family	\$ 955,685	31.2 %	\$ 942,659	31.6 %
Second mortgages and equity lines of credit	151,889	5.0	158,138	5.3
Residential construction	13,761	0.5	14,659	0.5
Commercial real estate	1,027,884	33.6	934,420	31.4
Commercial construction	157,130	5.1	161,660	5.4
Total real estate	<u>2,306,349</u>	<u>75.4</u>	<u>2,211,536</u>	<u>74.2</u>
Commercial	301,056	9.8	277,271	9.3
Consumer:				
Auto	69,169	2.3	94,635	3.2
Auto lease loans	372,562	12.2	384,228	12.9
Personal	11,428	0.4	12,582	0.4
Total consumer	<u>453,159</u>	<u>14.8</u>	<u>491,445</u>	<u>16.5</u>
Total loans	<u>3,060,564</u>	<u>100.0 %</u>	<u>2,980,252</u>	<u>100.0 %</u>
Net deferred loan origination costs	5,377		5,255	
Allowance for loan losses	(22,261)		(20,655)	
Loans, net	<u>\$3,043,680</u>		<u>\$2,964,852</u>	

HarborOne Bancorp, Inc. Management’s Discussion and Analysis

Securities. Total investment securities at June 30, 2019 were \$237.2 million, a decrease of \$16.8 million, or 6.6%, from December 31, 2018. There were \$28.4 million in sales of asset and mortgage-backed securities with a recorded gain of \$1.3 million and \$8.4 million in calls of obligations of state and political subdivisions partially offset by the purchase of \$19.6 million in U.S. government agency mortgage-backed securities and \$10.0 million of U.S. Treasury Bills. The following table provides the composition of our securities available for sale and held to maturity at the dates indicated:

	June 30, 2019		December 31, 2018	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
(in thousands)				
Securities available for sale:				
Debt securities:				
U.S. Treasury securities	\$ 9,999	\$ 9,998	\$ —	\$ —
U.S. government and government-sponsored enterprise obligations	27,995	28,233	27,997	27,541
U.S. government agency and government-sponsored mortgage-backed and collateralized mortgage obligations	127,569	128,720	136,633	134,945
SBA asset-backed securities	35,013	35,506	47,686	46,807
Total securities available for sale	\$ 200,576	\$202,457	\$ 212,316	\$209,293
Securities held to maturity:				
Debt securities:				
U.S. government agency and government-sponsored mortgage-backed and collateralized mortgage obligations	\$ 15,541	\$ 15,564	\$ 16,749	\$ 16,360
SBA asset-backed securities	5,549	5,707	5,818	5,819
Other bonds and obligations:				
State and political subdivisions	13,662	14,064	22,121	22,527
Total securities held to maturity	\$ 34,752	\$ 35,335	\$ 44,688	\$ 44,706

Mortgage servicing rights. Mortgage servicing rights (“MSRs”) are created as a result of our mortgage banking origination activities and accounted for at fair value. At June 30, 2019, we serviced mortgage loans for others with an aggregate outstanding principal balance of \$1.92 billion. Total MSRs were \$18.2 million at June 30, 2019 and \$22.2 million at December 31, 2018.

The following table represents the activity for MSRs and the related fair value changes during the periods noted:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2019	2018	2019	2018
(in thousands)				
Balance, beginning of period	\$20,231	\$22,696	\$22,217	\$21,092
Additions	166	442	331	1,024
Changes in fair value due to:				
Reductions from loans paid off during the period	(459)	(517)	(778)	(841)
Changes in valuation inputs or assumptions	(1,782)	211	(3,614)	1,557
Balance, end of period	\$18,156	\$22,832	\$18,156	\$22,832

The fair value of our MSRs is provided by a third party that determines the appropriate prepayment speed, discount and default rate assumptions based on our portfolio. Any measurement of fair value is limited by the conditions existing and assumptions made at a particular point in time. Those assumptions may not be appropriate if they are applied to a different point in time. The following table presents weighted average assumptions utilized in determining the fair value of MSRs at June 30, 2019 and December 31, 2018:

	June 30, 2019	December 31, 2018
Prepayment speed	12.09 %	9.45 %
Discount rate	9.33	9.32



HarborOne Bancorp, Inc. Management's Discussion and Analysis

Prepayment speeds are significantly impacted by mortgage rates. Generally, decreasing mortgage rates encourage increased mortgage refinancing activity, which reduces the life of the loans underlying the MSR, thereby reducing the value of MSR. Conversely, increasing mortgage rates inhibit mortgage refinancing activity, which extends the life of the underlying MSR and increases the value.

Management has made the strategic decision not to hedge mortgage servicing assets at present. Therefore, any future declines in interest rates would likely cause decreases in the fair value of the MSR, and a corresponding decrease in earnings, whereas increases in interest rates would result in increases in fair value, and a corresponding increase in earnings. Management may choose to hedge the mortgage servicing assets in the future or limit the balance of MSR by selling them or selling loans with the servicing released.

Deposits. Deposits increased \$284.5 million, or 10.6%, to \$2.97 billion at June 30, 2019 from \$2.69 billion at December 31, 2018. The following table sets forth information concerning the composition of deposits:

	<u>June 30,</u> <u>2019</u>	<u>December 31,</u> <u>2018</u>	<u>Increase (Decrease)</u>	
			<u>Dollars</u>	<u>Percent</u>
			(dollars in thousands)	
Noninterest-bearing deposits	\$ 447,448	\$ 412,906	\$ 34,542	8.4 %
NOW accounts	146,988	143,522	3,466	2.4
Regular savings	544,401	482,085	62,316	12.9
Money market accounts	572,993	529,756	43,237	8.2
Term certificate accounts	784,361	756,045	28,316	3.7
Consumer and business deposits	2,496,191	2,324,314	171,877	7.4
Municipal deposits	318,689	255,120	63,569	24.9
Wholesale deposits	154,725	105,627	49,098	46.5
Total deposits	<u>\$ 2,969,605</u>	<u>\$ 2,685,061</u>	<u>\$ 284,544</u>	<u>10.6 %</u>
Reciprocal deposits	<u>\$ 218,391</u>	<u>\$ 110,437</u>	<u>\$ 107,954</u>	<u>97.8 %</u>

The growth in deposits was driven by an increase of \$171.9 million in consumer and business deposits, a \$63.6 million increase in municipal deposits and \$49.1 million increase in wholesale deposits. Consumer and business deposit growth is primarily a response to marketing and promotions of retail products. At June 30, 2019, wholesale deposits include brokered deposits of \$131.9 million and \$22.8 million in certificates of deposits from institutional investors. We participate in a reciprocal deposit program that provides access to FDIC-insured deposit products in aggregate amounts exceeding the current limits for depositors. Total deposits includes \$218.4 million in reciprocal deposits, including \$154.7 million in municipal deposits. The wholesale deposits provide a channel for the Company to seek additional funding outside the Company's core market.

Borrowings. Total borrowings from the FHLB decreased \$210.8 million, or 40.5%, to \$309.1 million at June 30, 2019 from \$519.9 million at December 31, 2018 as excess funds were utilized to pay down FHLB borrowings. The Company also issued subordinated debt on August 30, 2018 in the amount of \$35.0 million. Issuance costs of \$1.2 million are being amortized over the term of the debentures.

Stockholders' equity. Total stockholders' equity was \$371.1 million at June 30, 2019 compared to \$357.6 million at December 31, 2018, an increase of 3.8%.

Comparison of Results of Operations for the Three Months Ended June 30, 2019 and 2018

HarborOne Bancorp, Inc. Consolidated

Overview. Consolidated net income for the three and six months ended June 30, 2019 was \$4.8 million and \$6.8 million, respectively, compared to net income of \$3.1 million and \$5.4 million, respectively, for the three and six months ended June 30, 2018.



HarborOne Bancorp, Inc.
Management's Discussion and Analysis

Average Balances and Yields. The following table sets forth average balance sheets, annualized average yields and costs, and certain other information for the periods indicated, on a consolidated basis. Interest income on tax-exempt securities has been adjusted to a fully taxable-equivalent basis using a federal tax rate of 21%. All average balances are daily average balances. Non-accrual loans were included in the computation of average balances, but have been reflected in the table as loans carrying a zero yield. The yields set forth below include the effect of deferred fees, discounts and premiums that are amortized or accreted to interest income or expense.

HarborOne Bancorp, Inc. Management's Discussion and Analysis

	Three Months Ended June 30,					
	2019			2018		
	Average Outstanding Balance	Interest	Yield/ Cost	Average Outstanding Balance	Interest	Yield/ Cost
	(dollars in thousands)					
Interest-earning assets:						
Loans ⁽¹⁾	\$ 3,072,345	\$35,980	4.70 %	\$ 2,303,245	\$24,387	4.25 %
Investment securities ⁽²⁾	259,151	1,880	2.91	233,587	1,613	2.77
Other interest-earning assets	26,758	448	6.71	41,584	297	2.87
Total interest-earning assets	<u>3,358,254</u>	<u>38,308</u>	4.58	<u>2,578,416</u>	<u>26,297</u>	4.09
Noninterest-earning assets	260,864			130,551		
Total assets	<u>\$ 3,619,118</u>			<u>\$ 2,708,967</u>		
Interest-bearing liabilities:						
Savings accounts	\$ 528,360	564	0.43	\$ 346,201	150	0.17
NOW accounts	140,115	25	0.07	128,360	21	0.06
Money market accounts	872,653	3,384	1.56	698,591	1,496	0.86
Certificates of deposit	788,701	4,627	2.35	592,811	2,534	1.71
Brokered deposits	124,122	762	2.46	66,892	249	1.50
Total interest-bearing deposits	<u>2,453,951</u>	<u>9,362</u>	1.53	<u>1,832,855</u>	<u>4,450</u>	0.97
FHLB advances	291,835	1,679	2.31	217,712	906	1.67
Subordinated debentures	33,826	524	6.21	—	—	—
Total borrowings	<u>325,661</u>	<u>2,203</u>	2.71	<u>217,712</u>	<u>906</u>	1.67
Total interest-bearing liabilities	<u>2,779,612</u>	<u>11,565</u>	1.67	<u>2,050,567</u>	<u>5,356</u>	1.05
Noninterest-bearing liabilities:						
Noninterest-bearing deposits	423,462			278,846		
Other noninterest-bearing liabilities	49,163			33,561		
Total liabilities	<u>3,252,237</u>			<u>2,362,974</u>		
Total equity	<u>366,881</u>			<u>345,993</u>		
Total liabilities and equity	<u>\$ 3,619,118</u>			<u>\$ 2,708,967</u>		
Tax equivalent net interest income		26,743			20,941	
Tax equivalent interest rate spread ⁽³⁾			<u>2.91 %</u>			<u>3.04 %</u>
Less: tax equivalent adjustment		30			46	
Net interest income as reported		<u>\$26,713</u>			<u>\$20,895</u>	
Net interest-earning assets ⁽⁴⁾	<u>\$ 578,642</u>			<u>\$ 527,849</u>		
Net interest margin ⁽⁵⁾			3.19 %			3.25 %
Tax equivalent effect			—			0.01
Net interest margin on a fully tax equivalent basis			<u>3.19 %</u>			<u>3.26 %</u>
Ratio of interest-earning assets to interest-bearing liabilities		120.82 %			125.74 %	
Supplemental information:						
Total deposits, including demand deposits	\$ 2,877,413	\$ 9,362		\$ 2,111,701	\$ 4,450	
Cost of total deposits			1.31 %			0.85 %
Total funding liabilities, including demand deposits	\$ 3,203,074	\$11,565		\$ 2,329,413	\$ 5,356	
Cost of total funding liabilities			1.45 %			0.92 %

⁽¹⁾ Includes loans held for sale, nonaccruing loan balances and interest received on such loans.

⁽²⁾ Includes securities available for sale and securities held to maturity. Interest income from tax exempt securities is computed on a taxable equivalent basis using a tax rate of 21%. The yield on investments before tax equivalent adjustments was 2.86% and 2.69% for the quarters ended June 30, 2019 and 2018, respectively.

⁽³⁾ Net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.

⁽⁴⁾ Net interest-earning assets represents total interest-earning assets less total interest-bearing liabilities.

⁽⁵⁾ Net interest margin represents net interest income divided by average total interest-earning assets.



HarborOne Bancorp, Inc. Management's Discussion and Analysis

	Six Months Ended June 30,					
	2019			2018		
	Average Outstanding Balance	Interest	Yield/ Cost	Average Outstanding Balance	Interest	Yield/ Cost
(dollars in thousands)						
Interest-earning assets:						
Loans ⁽¹⁾	\$ 3,044,796	\$70,703	4.68 %	\$ 2,275,834	\$47,302	4.19 %
Investment securities ⁽²⁾	259,678	3,766	2.92	230,492	3,154	2.76
Other interest-earning assets	32,334	931	5.81	39,477	571	2.92
Total interest-earning assets	<u>3,336,808</u>	<u>75,400</u>	4.56	<u>2,545,803</u>	<u>51,027</u>	4.04
Noninterest-earning assets	256,895			128,109		
Total assets	<u>\$ 3,593,703</u>			<u>\$ 2,673,912</u>		
Interest-bearing liabilities:						
Savings accounts	\$ 506,782	928	0.37	\$ 339,149	285	0.17
NOW accounts	138,543	50	0.07	126,988	41	0.06
Money market accounts	833,781	6,144	1.49	707,633	2,881	0.82
Certificates of deposit	800,780	9,139	2.30	545,090	4,252	1.57
Brokered deposits	111,800	1,344	2.42	72,878	514	1.42
Total interest-bearing deposits	2,391,686	17,605	1.48	1,791,738	7,973	0.90
FHLB advances	341,880	3,954	2.33	235,437	1,944	1.66
Subordinated debentures	33,824	1,029	6.13	—	—	—
Total borrowings	<u>375,704</u>	<u>4,983</u>	2.67	<u>235,437</u>	<u>1,944</u>	1.66
Total interest-bearing liabilities	2,767,390	22,588	1.65	2,027,175	9,917	0.99
Noninterest-bearing liabilities:						
Noninterest-bearing deposits	412,081			269,701		
Other noninterest-bearing liabilities	50,682			32,516		
Total liabilities	3,230,153			2,329,392		
Total equity	363,550			344,520		
Total liabilities and equity	<u>\$ 3,593,703</u>			<u>\$ 2,673,912</u>		
Tax equivalent net interest income		52,812			41,110	
Tax equivalent interest rate spread ⁽³⁾			<u>2.91 %</u>			<u>3.05 %</u>
Less: tax equivalent adjustment		69			91	
Net interest income as reported		<u>\$52,743</u>			<u>\$41,019</u>	
Net interest-earning assets ⁽⁴⁾	<u>\$ 569,418</u>			<u>\$ 518,628</u>		
Net interest margin ⁽⁵⁾			3.19 %			3.25 %
Tax equivalent effect			—			0.01
Net interest margin on a fully tax equivalent basis			<u>3.19 %</u>			<u>3.26 %</u>
Ratio of interest-earning assets to interest-bearing liabilities	120.58 %			125.58 %		
Supplemental information:						
Total deposits, including demand deposits	\$ 2,803,767	\$17,605		\$ 2,061,439	\$ 7,973	
Cost of total deposits			1.27 %			0.78 %
Total funding liabilities, including demand deposits	\$ 3,179,471	\$22,588		\$ 2,296,876	\$ 9,917	
Cost of total funding liabilities			1.43 %			0.87 %

⁽¹⁾ Includes loans held for sale, nonaccruing loan balances and interest received on such loans.

⁽²⁾ Includes securities available for sale and securities held to maturity. Interest income from tax exempt securities is computed on a taxable equivalent basis using a tax rate of 21%. The yield on investments before tax equivalent adjustments was 2.87% and 2.68% for the six months ended June 30, 2019 and 2018, respectively.

⁽³⁾ Net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.

⁽⁴⁾ Net interest-earning assets represents total interest-earning assets less total interest-bearing liabilities.

⁽⁵⁾ Net interest margin represents net interest income divided by average total interest-earning assets.



HarborOne Bancorp, Inc. Management's Discussion and Analysis

Rate/Volume Analysis. The following table presents, on a tax equivalent basis, the effects of changing rates and volumes on our net interest income for the periods indicated, on a consolidated basis. The rate column shows the effects attributable to changes in rate (changes in rate multiplied by prior volume). The volume column shows the effects attributable to changes in volume (changes in volume multiplied by prior rate). The total column represents the sum of the prior columns. For purposes of this table, changes attributable to both rate and volume, which cannot be segregated, have been allocated proportionately based on the changes due to rate and the changes due to volume.

	<u>Three Months Ended June 30,</u> <u>2019 v. 2018</u>			<u>Six Months Ended June 30,</u> <u>2019 v. 2018</u>		
	<u>Increase (Decrease)</u> <u>Due to Changes in</u>		<u>Total</u> <u>Increase</u> <u>(Decrease)</u>	<u>Increase (Decrease)</u> <u>Due to Changes in</u>		<u>Total</u> <u>Increase</u> <u>(Decrease)</u>
	<u>Volume</u>	<u>Rate</u>		<u>Volume</u>	<u>Rate</u>	
	(in thousands)					
Interest-earning assets:						
Loans	\$ 8,326	\$3,267	\$ 11,593	\$ 16,546	\$ 6,855	\$ 23,401
Investment securities	172	95	267	391	221	612
Other interest-earning assets	(76)	227	151	(88)	448	360
Total interest-earning assets	<u>8,422</u>	<u>3,589</u>	<u>12,011</u>	<u>16,849</u>	<u>7,524</u>	<u>24,373</u>
Interest-bearing liabilities:						
Savings accounts	16	398	414	31	612	643
NOW accounts	2	2	4	5	4	9
Money market accounts	327	1,561	1,888	423	2,840	3,263
Certificates of deposit	702	1,391	2,093	1,555	3,332	4,887
Brokered deposit	136	377	513	195	635	830
Total interest-bearing deposits	<u>1,183</u>	<u>3,729</u>	<u>4,912</u>	<u>2,209</u>	<u>7,423</u>	<u>9,632</u>
FHLB advances	254	519	773	707	1,303	2,010
Subordinated debentures	524	—	524	1,029	—	1,029
Total borrowings	<u>778</u>	<u>519</u>	<u>1,297</u>	<u>1,736</u>	<u>1,303</u>	<u>3,039</u>
Total interest-bearing liabilities	<u>1,961</u>	<u>4,248</u>	<u>6,209</u>	<u>3,945</u>	<u>8,726</u>	<u>12,671</u>
Change in net interest income	<u>\$ 6,461</u>	<u>\$ (659)</u>	<u>\$ 5,802</u>	<u>\$ 12,904</u>	<u>\$ (1,202)</u>	<u>\$ 11,702</u>

Interest and Dividend Income. Interest and dividend income increased \$12.0 million, or 45.8%, to \$38.3 million for the three months ended June 30, 2019, compared to \$26.3 million for the three months ended June 30, 2018. The increase was primarily due to an \$11.6 million, or 47.5%, increase in interest on loans and loans held for sale to \$36.0 million for the three months ended June 30, 2019 from \$24.4 million for the three months ended June 30, 2018. The increase in loan interest income was attributable to a 33.4% increase in average loans outstanding as a result of the Coastway acquisition and organic growth, as well as the shift in mix to higher yielding commercial loans. The average yield on loans and loans held for sale increased 45 basis points. Interest and dividend income on securities increased by

HarborOne Bancorp, Inc. Management's Discussion and Analysis

\$283,000 or 18.1%, from \$1.6 million for the three months ended June 30, 2018 to \$1.9 million for the three months ended June 30, 2019, due to an increase in average balances of securities and a 14 basis point increase in the average yield. Income on other interest-earning assets increased \$151,000 primarily due to an increase in FHLB dividends.

Compared to the first six months of 2018, interest and dividend income increased \$24.4 million, or 47.9%, reflecting similar trends in the quarter over quarter results. Average loans and loans held for sale increased \$769.0 million, or 33.8%, coupled with a 49 basis point increase in yield resulting in a \$23.4 million increase in interest income on loans and loans held for sale.

Interest Expense. Interest expense increased \$6.2 million, or 115.9%, to \$11.6 million for the three months ended June 30, 2019 from \$5.4 million for the three months ended June 30, 2018. The increase resulted from a \$4.9 million increase in interest expense on deposits and a \$773,000 increase in interest expense on FHLB borrowings. Additionally, subordinated debt of \$35.0 million was issued in the third quarter of 2018 resulting in interest expense of \$524,000 for the quarter ended June 30, 2019 and no such expense in the prior year quarter. The increase in interest expense on deposits resulted from a 33.9% increase in average balances and a 56 basis point increase in the cost of interest-bearing deposits. Increases in the average balances was driven by the Coastway acquisition and organic growth. The increase in rates was driven by new products with higher rates and an overall competitive deposit market. Average certificates of deposit increased by \$195.9 million, or 33.0% and the cost of certificates of deposits was 2.35% for the second quarter of 2019 compared to 1.71% for the second quarter of 2018. The cost of money market deposits increased 70 basis point to 1.56% for the three months ended June 30, 2019 compared to the three months ended June 30, 2018 and the average balance increased 24.9%. Average savings account balances increased 52.6% and there was a 26 basis point increase in the cost of savings accounts as compared to the prior year quarter. The increase in interest expense on FHLB advances reflects the 34.0% increase in average balance and the 64 basis point increase in rate when comparing the three months ended June 30, 2019 and 2018.

Compared to the first six months of 2018, interest expense increased \$12.7 million, or 127.8% to \$22.6 million from \$9.9 million reflecting the quarter over quarter trend of increasing deposit average balances. Average interest bearing deposits increased \$599.9 million, or 33.5% and the cost of interest-bearing deposits increased 58 basis points year over year. The increase in interest expense on FHLB borrowings is due to a 67 basis point increase in the cost of borrowed funds and by the average balance increase of \$106.4 million, or 45.2%. The subordinated debt issued in August 2018 contributed \$1.0 million in interest expense for the six months ended June 30, 2019 and no such expense in the prior year period.

Net Interest and Dividend Income. Net interest and dividend income on a tax equivalent basis increased \$5.8 million, or 27.7%, to \$26.7 million for the three months ended June 30, 2019 from \$20.9 million for the three months ended June 30, 2018, primarily a result of the Coastway acquisition and organic commercial loan and deposit account growth. The tax equivalent net interest spread decreased 13 basis points to 2.91% for the three months ended June 30, 2019 from 3.04% for the three months ended June 30, 2018, and net interest margin on a tax equivalent basis decreased by 7 basis points to 3.19% for the three months ended June 30, 2019 from 3.26% for the three months ended June 30, 2018.

Compared to the first six months of 2018, net interest and dividend income increased \$11.7 million, or 28.5%, to \$52.8 million from \$41.1 million. The tax equivalent net interest spread decreased 14 basis points to 2.91% for the six months ended June 30, 2019 from 3.05% for the six months ended June 30, 2018, and net interest margin on a tax equivalent basis also decreased by 7 basis points to 3.19% for the six months ended June 30, 2019 from 3.26% for the six months ended June 30, 2018.

Income Tax Provision. The provision for income taxes and effective tax rate for the three months ended June 30, 2019 was \$819,000 and 14.6%, respectively, compared to \$945,000 and 23.3%, respectively, for the three months ended June 30, 2018. Income tax expense for the quarter ended June 30, 2019 was impacted by the 2013 federal tax refund of \$603,000 and the 2013 Massachusetts state tax refund of \$211,000 recognized in the quarter.

The provision for income taxes and effective tax rate for the six months ended June 30, 2019 was \$1.2 million and 14.6%, respectively, compared to \$1.8 million and 24.7%, respectively, for the six months ended June 30, 2018. Income tax expense for the six months ended June 30, 2019 was impacted by the 2013 federal tax refund of \$603,000 and



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the 2013 Massachusetts state tax refund of \$211,000 recognized in the second quarter of 2019 and the 2014 Massachusetts state refund of \$320,000 recognized in the first quarter of 2019. The refunds were a result of previously amended returns filed for those years.

Segments. The Company has two reportable segments: HarborOne Bank and HarborOne Mortgage. Revenue from HarborOne Bank consists primarily of interest earned on loans and investment securities and service charges on deposit accounts. Revenue from HarborOne Mortgage is comprised of interest earned on loans and fees received as a result of the residential mortgage origination, sale and servicing process. Effective April 3, 2018, the Bank's residential mortgage lending division was consolidated with HarborOne Mortgage. Residential real estate portfolio loans are originated by HarborOne Mortgage and purchased by the Bank.

The table below shows the results of operations for the Company's segments, HarborOne Bank and HarborOne Mortgage, for the three and six months ended June 30, 2019 and 2018, and the increase or decrease in those results:

	HarborOne Bank				HarborOne Mortgage			
	Three Months Ended		Increase (Decrease)		Three Months Ended		Increase (Decrease)	
	June 30,		Dollars		June 30,		Dollars	
	2019	2018	Percent	Percent	2019	2018	Percent	Percent
	(dollars in thousands)							
Net interest and dividend income	\$27,022	\$20,619	\$ 6,403	31.1 %	\$ 210	\$ 225	\$ (15)	(6.7)%
Provision for loan losses	1,750	886	864	97.5	—	—	—	—
Net interest and dividend income, after provision for loan losses	25,272	19,733	5,539	28.1	210	225	(15)	(6.7)
Mortgage banking income:								
Changes in mortgage servicing rights fair value	(438)	(80)	(358)	(447.5)	(1,803)	(226)	(1,577)	(697.8)
Other	64	357	(293)	(82.1)	10,832	8,408	2,424	28.8
Total mortgage banking income (loss)	(374)	277	(651)	(235.0)	9,029	8,182	847	10.4
Other noninterest income (loss)	7,067	4,086	2,981	73.0	(4)	12	(16)	(133.3)
Total noninterest income	6,693	4,363	2,330	53.4	9,025	8,194	831	10.1
Noninterest expense	25,257	19,728	5,529	28.0	8,917	8,365	552	6.6
Income before income taxes	6,708	4,368	2,340	53.6	318	54	264	488.9
Provision for income taxes	802	1,027	(225)	(21.9)	418	23	395	NM
Net income (loss)	<u>\$ 5,906</u>	<u>\$ 3,341</u>	<u>\$ 2,565</u>	<u>76.8 %</u>	<u>\$ (100)</u>	<u>\$ 31</u>	<u>\$ (131)</u>	<u>(422.6)%</u>

NM: not meaningful

	HarborOne Bank				HarborOne Mortgage			
	Six Months Ended		Increase (Decrease)		Six Months Ended		Increase (Decrease)	
	June 30,		Dollars		June 30,		Dollars	
	2019	2018	Percent	Percent	2019	2018	Percent	Percent
	(dollars in thousands)							
Net interest and dividend income	\$ 53,441	\$ 40,486	\$ 12,955	32.0 %	\$ 319	\$ 431	\$ (112)	(26.0)%
Provision for loan losses	2,607	1,694	913	53.9	—	—	—	—
Net interest and dividend income, after provision for loan losses	50,834	38,792	12,042	31.0	319	431	(112)	(26.0)
Mortgage banking income:								
Changes in mortgage servicing rights fair value	(1,008)	119	(1,127)	(947.1)	(3,384)	597	(3,981)	(666.8)
Other	286	879	(593)	(67.5)	17,263	14,147	3,116	22.0
Total mortgage banking income (loss)	(722)	998	(1,720)	(172.3)	13,879	14,744	(865)	(5.9)
Other noninterest income (loss)	12,419	8,137	4,282	52.6	(16)	27	(43)	(159.3)
Total noninterest income	11,697	9,135	2,562	28.0	13,863	14,771	(908)	(6.1)
Noninterest expense	50,122	40,151	9,971	24.8	16,269	15,136	1,133	7.5

Income (loss) before income taxes	12,409	7,776	4,633	59.6	(2,087)	66	(2,153)	NM
Provision (benefit) for income taxes	2,248	1,937	311	16.1	(427)	27	(454)	NM
Net income (loss)	<u>\$ 10,161</u>	<u>\$ 5,839</u>	<u>\$ 4,322</u>	<u>74.0 %</u>	<u>\$ (1,660)</u>	<u>\$ 39</u>	<u>\$ (1,699)</u>	<u>NM %</u>



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HarborOne Bank Segment

Results of Operations for the Three and Six Months Ended June 30, 2019 and 2018

Net Income. The Bank's net income increased by \$2.6 million to \$5.9 million for the three months ended June 30, 2019 from \$3.3 million for the three months ended June 30, 2018. Pre-tax income was \$6.7 million for the three months ended June 30, 2019, a \$2.3 million increase from the three months ended June 30, 2018. The increase in pre-tax income reflects a \$6.4 million increase in net interest income and a \$2.3 million increase in noninterest income partially offset by an increase of \$864,000 in provision for loan losses and an increase in noninterest expense of \$5.5 million. The provision for income taxes decreased \$225,000.

Compared to the first six months of 2018, the Banks's net income for the six months ended June 30, 2019 increased \$4.3 million to \$10.2 million from \$5.8 million. Pre-tax income increased \$4.6 million, or 59.6%, due to a \$13.0 million increase in net interest and dividend income and a \$2.6 million increase in noninterest income partially offset by a \$10.0 million increase in noninterest expenses and a \$913,000 increase in provision for loan losses. The provision for income taxes increased \$311,000.

Provision for Loan Losses. Provision for loan losses for the three and six months ended June 30, 2019 was \$1.8 million and \$2.6 million, respectively, compared to provision for loan losses of \$886,000 and \$1.7 million, respectively, for the three and six months ended June 30, 2018.

The provisions primarily reflect the continued growth in commercial loans and the need for replenishment driven by charge-off activity. Net charge-offs were \$771,000 and \$1.0 million for the three and six months ended June 30, 2019 compared to \$505,000 and \$939,000 for the same periods in 2018. Asset quality remained strong with nonperforming assets of \$17.2 million and nonperforming assets to total assets of 0.46% at June 30, 2019 as compared to \$17.4 million and 0.60%, respectively, at June 30, 2018.

Noninterest Income. Total noninterest income increased to \$6.7 million and \$11.7 million for the three and six months ended June 30, 2019 compared to \$4.4 million and \$9.1 million for the prior year periods. The following table sets forth the components of noninterest income:

	<u>Three Months Ended</u> <u>June 30,</u>		<u>Increase</u> <u>(Decrease)</u>	
	<u>2019</u>	<u>2018</u>	<u>Dollars</u>	<u>Percent</u>
	(dollars in thousands)			
Gain on sale of mortgage loans	\$ 1	\$ 65	\$ (64)	(98.5)%
Intersegment loss	(314)	(58)	(256)	(441.4)
Processing, underwriting and closing fees	—	11	(11)	(100.0)
Secondary market loan servicing fees, net of guarantee fees	377	339	38	11.2
Changes in mortgage servicing rights fair value	(438)	(80)	(358)	(447.5)
Total mortgage banking income	(374)	277	(651)	(235.0)%
Interchange fees	2,123	1,596	527	33.0
Other deposit account fees	1,933	1,628	305	18.7
Income on retirement plan annuities	100	120	(20)	(16.7)
Gain on sale and call of securities	1,267	—	1,267	100.0
Bank-owned life insurance income	253	243	10	4.1
Swap fee income	748	—	748	100.0
Other	643	499	144	28.9
Total noninterest income	<u>\$ 6,693</u>	<u>\$ 4,363</u>	<u>\$ 2,330</u>	<u>53.4 %</u>
Originated mortgage servicing rights included in gain on sale of mortgage loans	\$ —	\$ 92	\$ (92)	(100.0)%



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	Six Months Ended		Increase	
	June 30,		(Decrease)	
	2019	2018	Dollars	Percent
	(dollars in thousands)			
Gain on sale of mortgage loans	\$ 1	\$ 207	\$ (206)	(99.5)%
Intersegment loss	(473)	(58)	(415)	(715.5)
Processing, underwriting and closing fees	—	42	(42)	(100.0)
Secondary market loan servicing fees, net of guarantee fees	758	688	70	10.2
Changes in mortgage servicing rights fair value	(1,008)	119	(1,127)	(947.1)
Total mortgage banking income	(722)	998	(1,720)	(172.3)%
Interchange fees	4,094	3,036	1,058	34.8
Other deposit account fees	3,740	3,155	585	18.5
Income on retirement plan annuities	196	232	(36)	(15.5)
Gain on sale and call of securities	1,267	—	1,267	100.0
Bank-owned life insurance income	506	482	24	5.0
Swap fee income	1,360	418	942	225.4
Other	1,256	814	442	54.3
Total noninterest income	<u>\$ 11,697</u>	<u>\$ 9,135</u>	<u>\$ 2,562</u>	<u>28.0 %</u>
Originated mortgage servicing rights included in gain on sale of mortgage loans	\$ —	\$ 190	\$ (190)	(100.0)%

The primary reasons for the variances within the noninterest income categories shown in the preceding table are noted below:

The decrease in total mortgage banking income reflects the consolidation of the Bank's residential mortgage lending division into HarborOne Mortgage at the start of the second quarter of 2018.

The change in the MSR fair value is consistent with the 41 and 69 basis point decrease in the 10-year Treasury Constant Maturity rate over the three and six months ended June 30, 2019. As interest rates fall, prepayment speeds tend to increase and MSR fair value decreases. Conversely, the increase for the six months ended June 30, 2018 reflected increasing rates. The negative change for the three months ended June 30, 2018 reflects reductions from loans paid off being greater than the positive fair value adjustment for the period.

The increase in interchange fees and other deposit account fees reflects increased fee income from the addition of Coastway accounts.

Swap fee income is collected and recorded at the time the swap contract is entered into and therefore income fluctuates as a function of the swap agreements entered into in a period.

The increase in other income reflects increased real estate rental income from office space acquired from Coastway.

The gain on sale of securities is the result of the sale of six available for sale securities with proceeds of \$28.4 million.

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Noninterest Expense. Total noninterest expense increased to \$25.3 million and \$50.1 million for the three and six months ended June 30, 2019 compared to \$19.7 million and \$40.2 million for the prior year periods. The following table sets forth the components of noninterest expense:

	<u>Three Months Ended June 30,</u>		<u>Increase (Decrease)</u>	
	<u>2019</u>	<u>2018</u>	<u>Dollars</u>	<u>Percent</u>
	(dollars in thousands)			
Compensation and benefits	\$ 13,879	\$ 11,081	\$ 2,798	25.3 %
Occupancy and equipment	3,685	2,347	1,338	57.0
Data processing expenses	2,110	1,555	555	35.7
Loan expenses	341	398	(57)	(14.3)
Marketing	1,078	1,027	51	5.0
Deposit expenses	434	327	107	32.7
Postage and printing	379	312	67	21.5
Professional fees	914	689	225	32.7
Foreclosed and repossessed assets	(5)	45	(50)	(111.1)
Deposit insurance	589	490	99	20.2
Merger expenses	—	524	(524)	(100.0)
Other expenses	1,853	933	920	98.6
Total noninterest expense	\$ 25,257	\$ 19,728	\$ 5,529	28.0 %

	<u>Six Months Ended June 30,</u>		<u>Increase (Decrease)</u>	
	<u>2019</u>	<u>2018</u>	<u>Dollars</u>	<u>Percent</u>
	(dollars in thousands)			
Compensation and benefits	\$ 27,833	\$ 22,649	\$ 5,184	22.9 %
Occupancy and equipment	7,381	5,022	2,359	47.0
Data processing expenses	4,120	3,095	1,025	33.1
Loan expenses	859	759	100	13.2
Marketing	1,955	1,973	(18)	(0.9)
Deposit expenses	784	657	127	19.3
Postage and printing	825	623	202	32.4
Professional fees	1,619	1,448	171	11.8
Foreclosed and repossessed assets	(76)	108	(184)	(170.4)
Deposit insurance	1,255	984	271	27.5
Merger expenses	—	1,010	(1,010)	(100.0)
Other expenses	3,567	1,823	1,744	95.7
Total noninterest expense	\$ 50,122	\$ 40,151	\$ 9,971	24.8 %

The primary reasons for the significant variances within the noninterest expense categories shown in the preceding table are noted below:

Compensation and benefits increased primarily due to an increase in salary expense reflecting the additional Coastway employees, annual increases and other additional staffing needs to support Company initiatives.

The increase in occupancy and equipment expense reflects the addition of nine branches from Coastway.

The increase in data processing expense primarily reflects the increase in accounts from the Coastway acquisition.

The increase in deposit insurance reflects increased deposit balances.

Merger expenses in the 2018 periods are due to the Coastway acquisition.



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Other expenses increased primarily due to the Coastway acquisition. The three and six months ended June 30, 2019 included \$618,000 and \$1.2 million of amortization on the core deposit intangible recorded in the acquisition and no such expense in the 2018 periods. The quarter ended June 30, 2019 included indirect expenses related to the second-step conversion in the amount of \$242,000 and no such expense in the 2018 quarter.

HarborOne Mortgage Segment

Results of Operations for the Three and Six Months Ended June 30, 2019 and 2018

Net Income. HarborOne Mortgage recorded a net loss of \$100,000 and \$1.7 million for the three and six months ended June 30, 2019, as compared to net income of \$31,000 and \$39,000 for the three and six months ended June 30, 2018. HarborOne Mortgage segment's results are heavily impacted by prevailing rates, refinancing activity and home sales.

Noninterest Income. Total noninterest income increased to \$9.0 million for the three months ended June 30, 2019 as compared to \$8.2 million for the prior year period and decreased to \$13.9 million for the six months ended June 30, 2019 from \$14.7 million for the six months ended June 30, 2018. Noninterest income is primarily from mortgage banking income for which the following table provides further detail:

	<u>Three Months Ended June 30,</u>		<u>Increase (Decrease)</u>	
	<u>2019</u>	<u>2018</u>	<u>Dollars</u>	<u>Percent</u>
	(dollars in thousands)			
Gain on sale of mortgage loans	\$ 8,302	\$ 6,429	\$ 1,873	29.1 %
Intersegment gain	314	58	256	441.4
Processing, underwriting and closing fees	1,243	948	295	31.1
Secondary market loan servicing fees net of guarantee fees	973	973	—	—
Changes in mortgage servicing rights fair value	(1,803)	(226)	(1,577)	(697.8)
Total mortgage banking income	<u>\$ 9,029</u>	<u>\$ 8,182</u>	<u>\$ 847</u>	<u>10.4 %</u>
Originated mortgage servicing rights included in gain on sale of mortgage loans	\$ 131	\$ 350	\$ (219)	(62.6)%
Change in 10-year Treasury Constant Maturity rate in basis points	(41)	13		

	<u>Six Months Ended June 30,</u>		<u>Increase (Decrease)</u>	
	<u>2019</u>	<u>2018</u>	<u>Dollars</u>	<u>Percent</u>
	(dollars in thousands)			
Gain on sale of mortgage loans	\$ 12,914	\$ 10,611	\$ 2,303	21.7 %
Intersegment gain	473	58	415	715.5
Processing, underwriting and closing fees	1,972	1,548	424	27.4
Secondary market loan servicing fees net of guarantee fees	1,904	1,930	(26)	(1.3)
Changes in mortgage servicing rights fair value	(3,384)	597	(3,981)	(666.8)
Total mortgage banking income	<u>\$ 13,879</u>	<u>\$ 14,744</u>	<u>\$ (865)</u>	<u>(5.9)%</u>
Originated mortgage servicing rights included in gain on sale of mortgage loans	\$ 296	\$ 834	\$ (538)	(64.5)%
Change in 10-year Treasury Constant Maturity rate in basis points	(69)	47		



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The primary reasons for the significant variances in the noninterest income category shown in the preceding table are noted below:

The change in the MSR fair value is consistent with change in the 10-year Treasury Constant Maturity rate. As interest rates fall, prepayment speeds increase and resulting in a decrease in MSR fair value. Conversely, the increase for the six months ended June 30, 2018 reflected increasing rates. The negative change for the three months ended June 30, 2018 reflects reductions from loans paid off being greater than the positive fair value adjustment for the period.

The gain on sale of mortgages and processing, underwriting and closing fees increased as residential mortgage originations increased primarily as a result of falling mortgage rates and seasonal demand during the three and six months ended June 30, 2019.

The following table provides additional loan production detail:

	Three Months Ended June 30,			
	2019		2018	
	Loan Amount	% of Total	Loan Amount	% of Total
	(dollars in thousands)			
Source				
Retail Offices	\$ 307,368	100.0 %	\$ 215,994	87.9 %
Third Party	—	—	29,693	12.1
Total	\$ 307,368	100.0 %	\$ 245,687	100.0 %
Product Type				
Conventional	\$ 177,359	57.7 %	\$ 155,964	63.5 %
Government	48,240	15.7	52,522	21.4
State Housing Agency	16,769	5.5	16,912	6.9
Jumbo	64,958	21.1	20,289	8.2
Seconds	42	—	—	—
Total	\$ 307,368	100.0 %	\$ 245,687	100.0 %
Purpose				
Purchase	\$ 222,349	72.3 %	\$ 203,680	82.9 %
Refinance	81,107	26.4	39,292	16.0
Construction	3,912	1.3	2,715	1.1
Total	\$ 307,368	100.0 %	\$ 245,687	100.0 %
	Six Months Ended June 30,			
	2019		2018	
	Loan Amount	% of Total	Loan Amount	% of Total
	(dollars in thousands)			
Source				
Retail Offices	\$ 465,601	100.0 %	\$ 355,719	88.1 %
Third Party	—	—	48,244	11.9
Total	\$ 465,601	100.0 %	\$ 403,963	100.0 %
Product Type				
Conventional	\$ 269,022	57.8 %	\$ 256,875	63.6 %
Government	76,006	16.3	95,050	23.5
State Housing Agency	34,006	7.3	16,912	4.2
Jumbo	86,497	18.6	35,126	8.7
Seconds	70	—	—	—
Total	\$ 465,601	100.0 %	\$ 403,963	100.0 %
Purpose				
Purchase	\$ 346,681	74.5 %	\$ 315,953	78.2 %
Refinance	112,118	24.1	84,024	20.8

Construction	<u>6,802</u>	<u>1.4</u>	<u>3,986</u>	<u>1.0</u>
Total	<u>\$ 465,601</u>	<u>100.0 %</u>	<u>\$ 403,963</u>	<u>100.0 %</u>



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Noninterest Expense. Total noninterest expense increased to \$8.9 million and \$16.3 million for the three and six months ended June 30, 2019 compared to \$8.4 million and \$15.1 million for the prior year periods. The following tables set forth the components of noninterest:

	<u>Three Months Ended June 30,</u>		<u>Increase (Decrease)</u>	
	<u>2019</u>	<u>2018</u>	<u>Dollars</u>	<u>Percent</u>
	(dollars in thousands)			
Compensation and benefits	\$ 6,639	\$ 6,315	\$ 324	5.1 %
Occupancy and equipment	705	607	98	16.1
Data processing expenses	89	14	75	535.7
Loan expenses	993	988	5	0.5
Marketing	99	58	41	70.7
Postage and printing	41	37	4	10.8
Professional fees	208	203	5	2.5
Other expenses	143	143	—	—
Total noninterest expense	\$ 8,917	\$ 8,365	\$ 552	6.6 %

	<u>Six Months Ended June 30,</u>		<u>Increase (Decrease)</u>	
	<u>2019</u>	<u>2018</u>	<u>Dollars</u>	<u>Percent</u>
	(dollars in thousands)			
Compensation and benefits	\$ 11,996	\$ 11,219	\$ 777	6.9 %
Occupancy and equipment	1,451	1,202	249	20.7
Data processing expenses	125	27	98	363.0
Loan expenses	1,746	1,889	(143)	(7.6)
Marketing	180	111	69	62.2
Postage and printing	77	80	(3)	(3.8)
Professional fees	418	331	87	26.3
Other expenses	276	277	(1)	(0.4)
Total noninterest expense	\$ 16,269	\$ 15,136	\$ 1,133	7.5 %

The primary reasons for the significant variances within the noninterest expense categories shown in the preceding table are noted below:

Compensation and benefits increased for the three and six months ended June 30, 2019 due to additional employees from the Coastway acquisition and HarborOne Bank employees that were part of the residential lending division's consolidation with HarborOne Mortgage. Additionally, the six months ended June 30, 2019 includes severance of \$295,000, reflecting continued efforts to right size HarborOne Mortgage in response to economic conditions.

The increase in occupancy and equipment expense reflects increased lease and maintenance expense.

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Asset Quality

The following table provides information with respect to our nonperforming assets, including TDRs, at the dates indicated. We did not have any accruing loans past due 90 days or more at the dates presented.

	June 30, 2019	December 31, 2018
	(dollars in thousands)	
Nonaccrual loans:		
Residential real estate:		
One- to four-family	\$ 11,519	\$ 12,120
Second mortgages and equity lines of credit	1,205	1,649
Commercial real estate	—	298
Commercial construction	3,689	—
Commercial	248	3,087
Consumer	—	557
Total nonaccrual loans ⁽¹⁾	16,661	17,711
Other real estate owned and repossessed assets:		
One- to four-family residential real estate owned	298	556
Other repossessed assets	208	193
Total nonperforming assets	17,167	18,460
Performing troubled debt restructurings	17,216	17,899
Total nonperforming assets and performing troubled debt restructurings	\$ 34,383	\$ 36,359
Total nonperforming loans to total loans ⁽²⁾	0.54 %	0.59 %
Total nonperforming assets and performing troubled debt restructurings to total assets	0.92 %	1.00 %
Total nonperforming assets to total assets	0.46 %	0.51 %

⁽¹⁾ \$3.5 million and \$4.3 million of troubled debt restructurings are included in total nonaccrual loans at June 30, 2019 and December 31, 2018, respectively.

⁽²⁾ Total loans are presented before allowance for loan losses, but include deferred loan origination costs (fees), net.

Income related to impaired loans included in interest income for the three months ended in June 30, 2019 and 2018, amounted to \$418,000 and \$409,000, respectively. Income related to impaired loans included in interest income for the six months ended June 30, 2019 and 2018, amounted to \$971,000 and \$993,000, respectively.

The Company utilizes a ten-grade internal loan rating system for commercial real estate, commercial construction and commercial loans. Loans not rated consist primarily of residential construction loans and certain smaller balance commercial real estate and commercial loans that are managed by exception.

The following table presents our risk rated loans considered classified or special mention in accordance with our internal risk rating system:

	June 30, 2019	December 31, 2018
	(in thousands)	
Classified loans:		
Substandard	\$ 3,981	\$ 4,398
Doubtful	1,721	1,930
Loss	—	—
Total classified loans	5,702	6,328
Special mention	30,315	30,296
Total criticized loans	\$ 36,017	\$ 36,624

None of the special mention assets at June 30, 2019 and December 31, 2018 were on nonaccrual.

At June 30, 2019, our allowance for loan losses was \$22.2 million, or 0.73% of total loans and 133.61% of nonperforming loans. At December 31, 2018, our allowance for loan losses was \$20.7 million, or 0.69% of total loans and 116.62% of nonperforming loans. Nonperforming loans at June 30, 2019 were \$16.7 million, or 0.54% of total loans,



HarborOne Bancorp, Inc. Management's Discussion and Analysis

compared to \$17.7 million, or 0.59% of total loans, at December 31, 2018. The allowance for loan losses is maintained at a level that represents management's best estimate of losses in the loan portfolio at the balance sheet date. However, there can be no assurance that the allowance for loan losses will be adequate to cover losses which may be realized in the future or that additional provisions for loan losses will not be required.

The following table sets forth the breakdown of the allowance for loan losses by loan category at the dates indicated:

	June 30, 2019			December 31, 2018		
	Amount	% of Allowance to Total Allowance	% of Loans in Category to Total Loans	Amount	% of Allowance to Total Allowance	% of Loans in Category to Total Loans
						(dollars in thousands)
Residential real estate:						
One- to four-family	\$ 2,591	11.64 %	31.23 %	\$ 2,681	12.98 %	31.63 %
Second mortgages and equity lines of credit	489	2.20	4.96	508	2.46	5.31
Residential construction	20	0.09	0.45	50	0.24	0.49
Commercial real estate	11,100	49.86	33.58	10,059	48.70	31.35
Commercial construction	2,927	13.15	5.13	2,707	13.11	5.42
Commercial	2,512	11.28	9.84	2,286	11.07	9.30
Consumer	1,063	4.78	14.81	1,154	5.59	16.50
Total general and allocated allowance	20,702	93.00	100.00 %	19,445	94.15	100.00 %
Unallocated	1,559	7.00		1,210	5.85	
Total	<u>\$22,261</u>	<u>100.00 %</u>		<u>\$ 20,655</u>	<u>100.00 %</u>	

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Analysis of Loan Loss Experience. The following table sets forth an analysis of the allowance for loan losses for the periods indicated:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2019	2018	2019	2018
	(dollars in thousands)			
Allowance at beginning of period	\$ 21,282	\$ 18,863	\$ 20,655	\$ 18,489
Provision for loan losses	1,750	886	2,607	1,694
Charge offs:				
Residential real estate:				
One- to four-family	—	—	(20)	—
Second mortgages and equity lines of credit	(116)	—	(116)	—
Commercial	(750)	(390)	(790)	(735)
Consumer	(178)	(202)	(444)	(342)
Total charge-offs	(1,044)	(592)	(1,370)	(1,077)
Recoveries:				
Residential real estate:				
One- to four-family	180	1	180	6
Second mortgages and equity lines of credit	31	19	44	21
Commercial real estate	—	—	5	—
Commercial	1	—	15	1
Consumer	61	67	125	110
Total recoveries	273	87	369	138
Net charge-offs	(771)	(505)	(1,001)	(939)
Allowance at end of period	\$ 22,261	\$ 19,244	\$ 22,261	\$ 19,244
Total loans outstanding at end of period	\$3,060,564	\$2,294,713	\$3,060,564	\$2,294,713
Average loans outstanding	\$3,024,187	\$2,258,192	\$3,005,999	\$2,233,329
Allowance for loan losses as a percent of total loans outstanding at end of period	0.73 %	0.84 %	0.73 %	0.84 %
Annualized net loans charged off as a percent of average loans outstanding	0.10 %	0.09 %	0.07 %	0.04 %
Allowance for loan losses to nonperforming loans at end of period	133.61 %	117.57 %	133.61 %	117.57 %

We recorded a provision for loan losses of \$1.7 million and \$886,000 for the three months ended June 30, 2019 and 2018, respectively. For the six months ended June 30, 2019 and 2018 we recorded a provision for loan losses of \$2.6 million and \$1.7 million. The provisions primarily reflect loan loss allocations commensurate with commercial loan growth and other changes in the loan portfolio. Changes in the provision for loan losses are also based on management's assessment of loan portfolio growth and composition changes, historical charge-off trends, and ongoing evaluation of credit quality and current economic conditions. Net charge-offs totaled \$771,000 for the quarter ended June 30, 2019, or 0.10%, of average loans outstanding on an annualized basis, compared to \$505,000 and 0.09% for the quarter ended June 30, 2018. Nonperforming assets were \$17.2 million at June 30, 2019 compared to \$18.5 million at December 31, 2018 and \$17.4 million at June 30, 2018. Nonperforming assets as a percentage of total assets were 0.46% at June 30, 2019, 0.51% at December 31, 2018 and 0.60% at June 30, 2018. Asset quality remains strong and reflects the Company's continued efforts to minimize nonperforming assets through diligent collection efforts and prudent workout arrangements.

Management of Market Risk

Net Interest Income Analysis. The Company uses income simulation as the primary tool for measuring interest-rate risk inherent in our balance sheet at a given point in time by showing the effect on net interest income, over specified time frames and using different interest rate shocks and ramps. The assumptions include, but are not limited to, management's best assessment of the effect of changing interest rates on the prepayment speeds of certain assets and liabilities, projections for account balances in each of the product lines offered and the historical behavior of deposit rates and balances in relation to changes in interest rates. These assumptions are inherently changeable, and as a result, the model is not expected to precisely measure net interest income or precisely predict the impact of fluctuations in interest rates on net interest income. Actual results will differ from the simulated results

due to timing, magnitude, and frequency of interest rate changes as well as changes in the balance sheet composition and market conditions. Assumptions are supported with quarterly back testing of the model to actual market rate shifts.



HarborOne Bancorp, Inc. Management's Discussion and Analysis

As of June 30, 2019, net interest income simulation results for the Company indicated that our exposure over one year to changing interest rates was within our guidelines. The following table presents the estimated impact of interest rate changes on our estimated net interest income over one year:

June 30, 2019	
Changes in Interest Rates (basis points) ⁽¹⁾	Change in Net Interest Income Year One (% change from year one base)
+300	2.40 %
(100)	(4.50)%

⁽¹⁾ The calculated change in net interest income assumes an instantaneous parallel shift of the yield curve.

Economic Value of Equity Analysis. The Company also uses the net present value of equity at risk, or "EVE," methodology. This methodology calculates the difference between the present value of expected cash flows from assets and liabilities. The comparative scenarios assume an immediate parallel shift in the yield curve up 300 basis points and down 100 basis points.

The board of directors and management review the methodology's measurements for both net interest income and EVE on a quarterly basis to determine whether the exposure resulting from the changes in interest rates remains within established tolerance levels and develops appropriate strategies to manage this exposure.

The table below sets forth, as of June 30, 2019, the estimated changes in the EVE that would result from an instantaneous parallel shift in interest rates. Computations of prospective effects of hypothetical interest rate changes are based on numerous assumptions, including relative levels of market interest rates, loan prepayments and deposit decay, and should not be relied upon as indicative of actual results.

At June 30, 2019					
Changes in Interest Rates (basis points) ⁽¹⁾	Estimated EVE	Estimated Increase (Decrease) in EVE		EVE as a Percentage of Economic Value of Assets	
		Amount	Percent	EVE Ratio ⁽²⁾	Changes in Basis Points
		(dollars in thousands)			
+ 300	\$ 506,313	\$ (20,606)	(3.9)%	14.4 %	0.44
0	526,920	—	—	13.9	—
- 100	467,214	(59,705)	(11.3)	12.2	(1.76)

⁽¹⁾ Assumes instantaneous parallel changes in interest rates.

⁽²⁾ EVE Ratio represents EVE divided by the economic value of assets.

Liquidity Management and Capital Resources

Liquidity is the ability to meet current and future financial obligations of a short-term and long-term nature. Our primary sources of funds consist of deposit inflows, loan repayments, maturities and sales of securities, and borrowings from the FHLB. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows, calls of investment securities and borrowed funds and prepayments on loans are greatly influenced by general interest rates, economic conditions and competition.

Management regularly adjusts our investments in liquid assets based upon an assessment of (i) expected loan demand, (ii) expected deposit flows, (iii) yields available on interest-earning deposits and securities, and (iv) the objectives of our interest rate risk and investment policies.

Our cash flows are composed of three primary classifications: cash flows from operating activities, investing activities and financing activities. Net cash used by operating activities was \$49.7 million and \$3.7 million for the six months ended June 30, 2019 and 2018, respectively. Net cash used in investing activities, which consists primarily of



HarborOne Bancorp, Inc. Management's Discussion and Analysis

disbursements for loan originations and loan purchases and the purchase of securities, offset by principal collections on loans, proceeds from the sale and maturity of securities, and sales of other real estate owned, and paydowns on mortgage-backed securities, was \$51.1 million and \$130.1 million for the six months ended June 30, 2019 and 2018, respectively. Net cash as a result of financing activities, consisting primarily of the activity in deposit accounts and FHLB advances and results from our strategy of managing growth and cash flows to preserve capital ratios and reduce expenses. Net cash provided by financing activities was \$73.9 million and \$185.5 million for the six months ended June 30, 2019 and 2018, respectively.

The Company and the Bank are subject to various regulatory capital requirements. At June 30, 2019, the Company and the Bank exceeded all regulatory capital requirements and were considered "well capitalized" under regulatory guidelines. See Note 13 to our unaudited interim Consolidated Financial Statements included in Part I, Item 1 of this Form 10-Q.

At June 30, 2019, we had outstanding commitments to originate loans of \$93.1 million and unadvanced funds on loans of \$414.2 million. We anticipate that we will have sufficient funds available to meet our current loan origination commitments. Certificates of deposit that are scheduled to mature in less than one year from June 30, 2019 totaled \$669.7 million. Management expects, based on historical experience, that a substantial portion of the maturing certificates of deposit will be renewed. However, if a substantial portion of these deposits is not retained, we may use FHLB advances, brokered deposits, or raise interest rates on deposits to attract new accounts, which may result in higher levels of interest expense.

Off-Balance Sheet Arrangements

There are no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on the Company's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors. For additional information on financial instruments with off-balance sheet risk see Note 10 to the unaudited Consolidated Financial Statements.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information required by this Item is included in Part I, Item 2 of this Form 10-Q under the heading “Management of Market Risk.”

ITEM 4. CONTROLS AND PROCEDURES

An evaluation was performed under the supervision and with the participation of the Company’s management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of the Company’s disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Exchange Act) as of June 30, 2019. In designing and evaluating the Company’s disclosure controls and procedures, the Company and its management recognize that any controls and procedures, no matter how well-designed and operated, can provide only a reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating and implementing possible controls and procedures. Based on that evaluation, the Company’s management, including the Chief Executive Officer and the Chief Financial Officer, concluded that the Company’s disclosure controls and procedures were effective to ensure that information required to be disclosed by the Company in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms.

During the quarter ended June 30, 2019, there were no changes in the Company’s internal controls over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company’s internal control over financial reporting.

PART II – OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

We are not involved in any material pending legal proceedings as a plaintiff or a defendant other than routine legal proceedings occurring in the ordinary course of business. We are not involved in any legal proceedings the outcome of which we believe would be material to our financial condition or results of operations.

ITEM 1A. RISK FACTORS

There have been no material changes to the Company's Risk Factors described in Item 1A. of the Company's Annual Report on Form 10-K for the year ended December 31, 2018.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

- a) **Unregistered Sales of Equity Securities.** None
- b) **Use of Proceeds.** None
- c) **Repurchase of Equity Securities.**

The Company adopted a share repurchase program on October 27, 2017. The Company may repurchase up to 1,633,155 shares of the Company's common stock, or approximately 5% of the Company's current issued and outstanding shares. The maximum number of shares available to be purchased as of June 30, 2019 is 1,594,000. The repurchase program may be suspended or terminated at any time without prior notice. The repurchase plan will expire October 28, 2019.

The Company had no repurchases of its common stock during the six months ended June 30, 2019.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

The exhibits listed in the Exhibit Index are included in, or incorporated by reference into, this Quarterly Report on Form 10-Q.

EXHIBIT INDEX

The following exhibits are included in this Quarterly Report on Form 10-Q for the quarter ended June 30, 2019 (and are numbered in accordance with Item 601 of Regulation S-K):

<u>Exhibit No.</u>	<u>Description</u>
10.1	<u>Agency Agreement, dated June 21, 2019 by and among HarborOne Bancorp, Inc., HarborOne Bank, HarborOne Mutual Bancshares, HarborOne NorthEast Bancorp, Inc. and Sandler O'Neill & Partners, L.P. (incorporated by reference to Exhibit 1.1 to the Registrant's Form 8-K filed with the Commission on June 24, 2019)</u>
31.1*	<u>Certification of Chief Executive Officer Required by Rule 13a-14(a) and Rule 15d-14(a) of the Exchange Act</u>
31.2*	<u>Certification of Chief Financial Officer Required by Rule 13a-14(a) and Rule 15d-14(a) of the Exchange Act</u>
32.1**	<u>Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u>
101	Interactive data files pursuant to Rule 405 of Regulation S-T: (i) the Consolidated Balance Sheets as of June 30, 2019 and December 31, 2018, (ii) the Consolidated Statements of Income for the three and six months ended June 30, 2019 and 2018 (iii) the Consolidated Statements of Comprehensive Income for the three and six months ended June 30, 2019 and 2018, (iv) the Consolidated Statements of Changes in Stockholders' Equity for the three and six months ended June 30, 2019 and 2018, (v) the Consolidated Statements of Cash Flows for the six months ended June 30, 2019 and 2018, and (vi) the Notes to the unaudited Consolidated Financial Statements.

*Filed herewith

**Furnished herewith

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

HarborOne Bancorp, Inc.

Date: August 9, 2019

By: /s/ James W. Blake
James W. Blake
Chief Executive Officer and Director
(Principal Executive Officer)

Date: August 9, 2019

By: /s/ Linda H. Simmons
Linda H. Simmons
Senior Vice President and Chief Financial Officer
(Principal Accounting and Financial Officer)

Section 2: EX-31.1 (EX-31.1)

Exhibit 31.1

CERTIFICATION PURSUANT TO EXCHANGE ACT RULE 13a-14(a) AND RULE 15d-14(a)

I, James W. Blake, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of HarborOne Bancorp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) [paragraph omitted in accordance with Exchange Act Rule 13a-14(a)];
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2019

By: /s/James W. Blake
James W. Blake
Chief Executive Officer
(Principal Executive Officer)

Section 3: EX-31.2 (EX-31.2)

Exhibit 31.2

CERTIFICATION PURSUANT TO EXCHANGE ACT RULE 13a-14(a) AND RULE 15d-14(a)

I, Linda H. Simmons, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of HarborOne Bancorp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) [paragraph omitted in accordance with Exchange Act Rule 13a-14(a)];
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2019

By: /s/Linda H. Simmons

Linda H. Simmons
Senior Vice President and Chief Financial Officer
(Principal Accounting and Financial Officer)

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Section 4: EX-32.1 (EX-32.1)

Exhibit 32.1

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of HarborOne Bancorp, Inc. (the "Company") for the period ended June 30, 2019 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned officers of the Company hereby certifies, pursuant to 18 U.S.C. Section 1350, that to his knowledge:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 9, 2019

By: /s/James W. Blake

James W. Blake
Chief Executive Officer and Director
(Principal Executive Officer)

Date: August 9, 2019

By: /s/Linda H. Simmons

Linda H. Simmons
Senior Vice President and Chief Financial Officer
(Principal Accounting and Financial Officer)

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